Community Impact Grants Committee

AGENDA
July 14, 2023 – 9:30 AM
Council Chambers
2020 Hampton Street, Columbia, SC 29204

<table>
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<tr>
<th>Jason Branham</th>
<th>Paul Livingston</th>
<th>Gretchen Barron</th>
<th>Jesica Mackey, Chair</th>
<th>Cheryl English</th>
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1. **Call to Order**

2. **Approval of Minutes**
   a. May 25, 2023 [PAGES 2-5]
   b. June 13, 2023 [PAGES 6-9]

3. **Adoption of Agenda**

4. **Items for Discussion/Action**
   a. Fiscal Year 2024 Grant Application Review

5. **Adjournment**

The Honorable Jesica Mackey, Chair
1. CALL TO ORDER - Chairwoman Jesica Mackey called the meeting to order at approximately 4:30 PM.

2. APPROVAL OF MINUTES
   a. May 11, 2023 – Mr. Livingston moved to approve the minutes as submitted, seconded by Ms. English.
      
      In Favor: Branham, Livingston, Barron, Mackey, and English
      
      The vote in favor was unanimous.

3. ADOPTION OF AGENDA – Ms. English moved to adopt the agenda as published, seconded by Mr. Branham.
   
   In Favor: Branham, Livingston, Barron, Mackey, and English
   
   The vote in favor was unanimous.

4. ITEM FOR DISCUSSION/ACTION
   a. Proposed FY24 Community Impact Grant Application – Ms. Mackey noted at the last meeting the committee looked at the draft applications that the Discretionary Grant and Hospitality Tax committees have used. The committee provided feedback on things they wanted to see in the Community Impact Grant application. Staff addressed those edits and have provided a draft application for review.

      Mr. Livingston inquired if someone could submit an application that would cross multiple areas. For example, if someone is dealing with workforce development but also has an educational program.

      Ms. Mackey responded she believes that would be possible.

      Ms. Lori Thomas, Assistant County Administrator, responded the application requests for the applicant to select all applicable areas.

      Ms. Barron indicated if we are taking an application from an organization that is proposing a particular project or program, and they select all that apply, are we stating this one program could cover multiple areas, not that they would have multiple programs within one application?

      Ms. Mackey replied it was her understanding it would be one program per application but that the one program could touch many areas. We can spell that out in the guidelines section if that needs to be clearer.

      Ms. Barron mentioned for consistency; we may want to include the language “select all that apply” for question #8.

      Ms. Mackey stated that questions #8, “Total Project Cost,” and #9, “Total Amount Requested,” were requested at the committee’s last meeting to clearly understand the total project cost versus the total amount requested. The discussion centered on ensuring that the County was not funding the entire program but contributing toward the project. In addition, a comment was by one of our colleagues related to determining the percentage amount of the project on the back end.
Ms. Thomas replied that they could add a question if it does not calculate it on the back end.

Ms. Mackey inquired if the committee was interested in the organization's total budget or just the total project cost.

Ms. Thomas indicated later in the application there is a budget section. However, the application will not allow you to enter multiple budget questions, so they have requested the organization's last two year's total budgets as required documentation.

Ms. English inquired, based on when the award is made, if there is a timeframe when they need to have this done.

Ms. Thomas replied that the projects were intended to be completed by the end of the fiscal year.

Ms. Mackey inquired if the committee was interested in the organization's total budget or just the total project cost.

Ms. Thomas indicated later in the application there is a budget section. However, the application will not allow you to enter multiple budget questions, so they have requested the organization's last two year's total budgets as required documentation.

Ms. English inquired, based on when the award is made, if there is a timeframe when they need to have this done.

Ms. Thomas replied that the projects were intended to be completed by the end of the fiscal year.

Ms. Mackey noted there were some comments regarding question #13: "Please describe detailed plans to sustain the project after one year of funding." This came out of the committee's concern about organizations looking at ways to fund the projects and not solely depending on the County in hopes that we can diversify the organizations we support each year.

Mr. Livingston inquired if the community partners would be allowed to submit applications for these funds.

Ms. Mackey responded the community partners would still be required to complete an application.

Mr. Livingston inquired if there were two pools of money.

Ms. Mackey replied there are not two pools. The one mill set aside for the Community Impact Grants will be split, and 60% will be utilized to fund the community partners. The other 40% will be used to fund other organizations.

Mr. Livingston inquired if an organization received funding from the 60% would they be able to receive funding from the 40%.

Ms. Mackey indicated the committee still needs to determine the guidelines for submission of multiple applications.

Ms. Barron suggested including ARPA funds as a funding source listed in question #16.

Ms. Mackey agreed with that suggestion.

b. Community Impact Grant Guidelines – Ms. Mackey stated the "Program Description," which sets aside the millage amount of 1 mill. Then there is the proposed "Community Impact Grant Timeline," when the application window opens and closes, the committee meeting date, award notifications, and quarterly and final report deadlines. She inquired if "Richland County will not award grants to individuals, fraternal organizations and/or endorse political campaigns" and "Religious organizations may receive funding..." is standard application language.

Ms. Thomas responded in the affirmative.

Ms. Mackey indicated the fund is set up as single-year funding. Organizations can apply for funding up to $40,000. If the organization is funded, the organization must wait one fiscal year before applying again. If you receive One-Year funding in FY23, you may not apply in FY24.

Ms. Barron inquired if there is an expiration date intended for the community partners, or are we of the mindset that they will be able to apply each year?

Ms. Mackey responded that it will be a decision of the committee.

Ms. Barron maintained that the community partners are the “preferred vendors,” as such, they are allowed to continue to apply as long as they comply with the guidelines. For example, Senior Resources is a community partner and provides ongoing service to Richland County and its citizens. She would encourage the committee to say they should not have to wait a year. If we want to put a time limit on them, the committee could revisit their validity every three years.

Ms. Mackey suggested the organizations be funded up to $50,000 instead of $40,000. In addition, to allow organizations to apply each year and the committee decides whether to fund them.

Ms. Barron moved to fund organizations up to $50,000 and eliminate the language, “If the organization is funded, the organization must wait one fiscal year before applying again,” seconded by Mr. Livingston.

Ms. English inquired if the organization were not compliant, would we know?

Ms. Thomas responded in the affirmative.
Mr. Branham inquired how the $50,000 compares to the amounts we have given the community partners in the past.

Ms. Mackey replied previously, it was up to $30,000. She mentioned that the up to $50,000 does not apply to the community partners.

In Favor: Branham, Livingston, Barron, Mackey, and English

The vote in favor was unanimous.

Ms. Mackey inquired if staff could create a separate section for community partners to reduce confusion regarding the up to $50,000 grant cap.

Ms. Thomas replied staff would work on putting language in the “Program Description” delineating the two groups and where to find the list.

Ms. Mackey stated there is a detailed list of things that will not be funded. In addition, the “Application Package” section details what needs to be included in the applicant’s package. The “Application Evaluation” is broken up as follows:

- Project Summary – up to 35 points
- Project Impact – up to 30 points
- Organization Background – up to 20 points
- Budget – up to 15 points

Ms. Barron inquired if we are utilizing the same scoring format/rubric as in the past.

Ms. Thomas responded in the affirmative.

Ms. Mackey acknowledged the committee needs to address whether an organization can submit more than one application or program. This would apply to the community partners, as well as other organizations.

Ms. Barron asserted her suggestion would be not to allow multiple applications. She believes we will see duplication of services and does not want to see staff go through what they are going through now with the ARPA funding. Historically, we are seeing that organizations are continuing to apply for Richland County money, and we have become permanent in their budget with no plan for sustainability.

Mr. Livingston maintained he does not want organizations to apply for both pots of Community Impact funding. Still, he does want to allow them to apply for other funding (i.e., hospitality, accommodations, etc.).

Ms. Barron moved for applicants to only be allowed to apply once for the Community Impact Grants, seconded by Ms. English.

In Favor: Branham, Livingston, Barron, Mackey, and English

The vote in favor was unanimous.

Ms. Barron indicated this process is different. She assumes because it is different, we will be doing technical assistance workshops to educate those applying regarding the differences.

Ms. Thomas stated that would be the intent, as well as a communications campaign, once the process is approved.

Ms. Mackey noted this is an application we are putting out for the first time. Nothing says we cannot amend or adjust the application in the next cycle to match the need(s). Also, the body will still be required to determine the amount organizations are awarded.

Ms. Barron stated for clarification there is no set amount for the community partners.

Ms. Mackey replied the community partners will have to submit their applications and the body will determine the amount they are funded.

Mr. Livingston moved to forward the Community Impact Grant application to Council for approval, seconded by Ms. Barron.

In Favor: Branham, Livingston, Barron, Mackey, and English.

The vote in favor was unanimous.

Mr. Livingston moved to forward the Community Impact Grant guidelines to Council for approval, seconded by Ms. English.

In Favor: Branham, Livingston, Barron, Mackey, and English.
The vote in favor was unanimous.

5. **ADJOURNMENT** – Ms. Barron moved to adjourn the meeting, seconded by Ms. English.
   
   In Favor: Branham, Livingston, Barron, Mackey, and English
   
   The vote in favor was unanimous.
   
   The meeting adjourned at approximately 5:15 PM.
COUNCIL MEMBERS PRESENT: Jesica Mackey, Chair, Gretchen Barron, and Cheryl English

NOT PRESENT: Jason Branham and Paul Livingston

OTHERS PRESENT: Allison Terracio, Chakisse Newton, Derrek Pugh, Michelle Onley, Chelsea Bennett, Anette Kirylo, Angela Weathersby, Ashiya Myers, Kyle Holscaw, Lori Thomas, Jennifer Wladischkin, Stacey Hamm, Dale Welch, Susan O’Cain, John Thompson, Leonardo Brown, Patrick Wright, Tamar Black and Zachary Cavanaugh.

1. **CALL TO ORDER** - Chairwoman Jesica Mackey called the meeting to order at approximately 3:30 PM.

Ms. Mackey noted Mr. Branham and Mr. Livingston are traveling and are unable to attend today’s meeting.

2. **ADOPTION OF AGENDA** – Ms. Barron moved to adopt the agenda as published, seconded by Ms. English.

   In Favor: Barron, Mackey, and English

   Not Present: Branham and Livingston

   The vote in favor was unanimous.

3. **ITEM FOR DISCUSSION/ACTION**

   a. **Recommended Use for $400,000 of ARPA Funds** – Ms. Mackey remarked, at the last committee meeting, the committee reviewed the application and guidelines for Community Impact Grants. Council approved the committee's recommendation at their June 6, 2023, Council meeting. During 3rd Reading of the FY24-25 Budget, a motion was made to send $400,000 in ARPA funds to the Community Impact Grant Committee. Therefore, this committee needs to discuss incorporating the additional $400,000 into the current application and guideline project.

   Ms. Barron noted there were discussions and motions made by Councilmembers during the budget process regarding the non-profit organizations placed in the General Fund. There were budget motions made by Council members. The Coronavirus Ad Hoc Committee had a conversation about how we could support some of the non-profits that are not one of the Community Partners or Councilmembers have intended for them to be funded through the traditional budget process. After a lengthy discussion, the decision was made to provide $400,000 in ARPA funds to the Community Impact Grants Committee for distribution. She indicated she would like these funds to be a part of the application process that Council has already approved. However, it would be worth having a separate application or adding a box to the existing application denoting they are applying for ARPA funds. The motions for these non-profit organizations averaged around $100,000. She noted that no organizations would be allowed to skate the competitive side.

   Mr. Pugh shared the same sentiments as Councilwoman McBride, who is concerned that smaller organizations cannot compete for the grants because they may not have the skill set to apply. He inquired if it is a conflict of interest for the Office of Small Business Opportunity to assist those who have problems filling out the grant application.

   County Attorney, Patrick Wright, responded he did not know if it was a conflict of interest. If Administration believes this is the proper department, it would be fine.

   Mr. Pugh stated the competitive process creates transparency and ensures the residents that Council is responsible with the taxpayers’ money. At the same time, we do not want our competitive process to “X” out those in the community doing the work because they cannot complete an application that meets the guidelines.
He knows the Office of Small Business Opportunity assists with business plans and ventures, which is why he suggested offering their services to smaller organizations.

Ms. Mackey indicated a member of the Grants Department has assisted in the past, and she would assume they could do so in this instance. She is unsure if the Office of Small Business Opportunity helped with applications in the past.

Mr. Leonardo Brown, County Administrator, declared they may have taken phone calls or provided general information when we received COVID funds applications. He stated that he generally has no issue with the office assisting, but he would not want any member to feel they were sent down the wrong path by the County and did not get the funds they needed.

Ms. Mackey specified the organizations need to be non-profits, but she thinks we can figure out how to help individuals needing help. The committee has done a good job streamlining the application and simplifying the process. She said we can assist with staff and the Grants Department if needed.

Ms. Barron asserted in our previous meeting that we would have technical assistance and workshops so applicants would have an audience with staff to review the application. She noted that the COVID application was very detailed, but this process will be much simpler for the applicants. She reminded her colleagues we are working within two (2) different guidelines, the ARPA and Community Impact Grants, which the applicants still must adhere to.

Ms. Newton specified the funding level is up to $400,000. She stated she would like to see things as standard as possible. She would like to see the guidelines for the ARPA funds mirror the guidelines for Community Impact Grant funding.

Ms. Mackey detailed the application everyone would complete to receive Community Impact Grant funds, which committee members will review and make recommendations to Council. She inquired if Ms. Newton would like to have all applicants fill out the additional ARPA questions.

Ms. Newton indicated her intent was for all applicants to fill out the questions, which will assist with the County funding the maximum number of organizations.

Ms. Mackey requested Administration to provide an overview of how the additional information could assist us with meeting the requirements.

Ms. Lori Thomas, Assistant County Administrator, stated that in speaking with Guidehouse, they recommended requesting additional information in the process guidelines. She noted we cannot comingle funds. The proposed changes are as follows:

- **The Program Will Not Fund**: CIG Awards may be funded in whole or in part by SLFRF funds authorized by the ARPA. As such, SLFRF funds cannot be used to replenish financial reserves, satisfaction of settlements or judgments, or undermine CDC guidance and recommendations.

- **Grant Application**: Geographic information – what areas of Richland County will be the project focus. Please note census tracts if possible.

- **Grant Application**: Project Description – This is the “meat” of the application where you describe your project – who, when, what, why, and where as specifically as possible including characteristics of the community or individuals that will directly benefit from the project.

- **Grant Application**: Benefit to the Community – Detail who is being served by your project, geographic location of your audience, how the project impacts the community. Please be as specific as possible about target population.

Ms. Thomas asserted the “SLFRF Project Scope of Work Development Form” will assist staff in walking through the applications to determine who would have projects and activities that would be eligible for the $400,000.

Ms. Barron stated that for clarification, there would be one application, staff will be checking boxes, and one applicant could receive money from both funding sources.

Ms. Thomas responded the applicant could receive the funding for specific activities.

Ms. Barron indicated her concern is this is a difficult task to do.

Ms. Thomas replied since these are ARPA funds, we have the benefit of using our contract vendor. While it may be more difficult, you may have one or two applicants with a project that consumes the $400,000 (i.e., Community Partners).

Ms. Barron inquired if the document's intent is to limit the funding level to $50,000.

Ms. Thomas responded in the affirmative.
Ms. English inquired, if you knowingly do not qualify for ARPA funding, do you still have to fill out the document?

Ms. Thomas stated no section in the application asks ARPA-specific questions. We ask they be aware this is a pot of available funding and give us as much information as possible. This does increase their probability of receiving funds if they are eligible.

Ms. English acknowledged as people continue to fill out grant applications, it helps them move toward sustainability and foster the ability to apply for other funds from additional organizations. The guidelines help to build the needs of the organization. In other words, they can grow by discovering what worked and what did not. Some of the unintentional outcomes are increased community involvement, better communication, and the development of social circles. She does not want to minimize their ability because they will continue to grow as they continue through this process.

Ms. Barron inquired if this is a recommendation the staff has brought to the committee.

Ms. Mackey responded it is more of “this is the information on how to address the money received.”

Ms. Thomas replied this is an opportunity we could move forward with the process.

Ms. Barron moved to utilize the information in the agenda packet presented by the staff.

Ms. Mackey inquired, based on the motion, if there was any clarifying language needed to move forward with the application.

Ms. Thomas responded if the County Attorney is satisfied, she is also.

Mr. Patrick Wright, County Attorney, stated he believes the motion is adequate if they understand the intent.

Ms. Thomas indicated the idea would be for Council to approve the motion. Once the motion is approved, staff could move forward with workshops and open the application process on July 1, 2023.

For clarification, Ms. Mackey asked if we are staying with $50,000 or if the amount is changing.

Ms. Barron expressed she was concerned we might be muddling the waters by increasing the amount. As previously stated, there were at least four motions where the organization’s need averaged $100,000. She noted she would refrain from increasing the amount.

Ms. English inquired if we wanted to add one of the organizations from the budget process to the list of Community Partners.

Ms. Barron inquired if that was appropriate. She pointed out that the nine (9) Community Partners went before Council and was approved. She asked if the committee has the authority to add Community Partners to this category or if Council must approve the additional partners.

Ms. Mackey maintained the only matter the committee is addressing is the application. If we need to discuss anything else, it will need to be taken up later by the committee. She requested Ms. Barron repeat her motion.

Ms. Barron moved to accept the information presented by staff in the agenda packet, seconded by Ms. English.

In Favor: Barron, Mackey, and English.

Not Present: Branham and Livingston

The vote in favor was unanimous.

Ms. Mackey inquired if this item could be taken up at tonight’s Council meeting.

Ms. Anette Kirylo, Clerk to Council, responded the committee’s report is not on tonight’s agenda because this meeting was scheduled after the Council agenda was prepared.

Ms. Mackey inquired about the next steps.

Mr. Wright pointed out it cannot be on tonight’s agenda because notice was not given to the public.

Ms. Kirylo noted the next Council meeting will be July 11th.

Ms. Barron indicated she believes we should have a Special Called meeting so that we will be able to meet the deadline for opening the application process.

Ms. Mackey indicated she will work with the Chair and the Clerk’s Office to schedule a Special Called meeting.

Ms. English acknowledged the four (4) organizations brought before Council during the budget process were Communities in School, the Wiley Kennedy, Midlands Food Bank, and St. John Foundation. She requested the committee consider adding those entities to the list of Community Partners.
As a reminder, Ms. Mackey stated the committee previously voted on nine (9) organizations deemed as Community Partners. The committee felt these organizations contributed to the whole County and had been longtime partners in providing essential services in key impact areas. The committee sent the recommendation to Council, and was approved. She noted in the current application; there is a 60%/40% split. In addition, 60% will not fund the nine (9) organizations at the amount they were previously funded.

Ms. Barron stated that we had several non-profits that applied as part of the General Fund budget last year. Then they were moved over to the competitive grant side to be funded. It was her understanding the funds were set aside, and they did not have to go through the competitive process. She inquired if we could do something similar with the four (4) organizations noted by Ms. English. The organizations could submit an application through Zoom Grants and go through the same rigorous process that all the other applicants, noting they are not in the 60% category but the 40% + $400,000 category. Their funding would already be there.

Mr. Brown responded the budget motion did not anticipate that with the $400,000. Therefore, this would not be possible because that is not how it got to the committee.

Ms. Barron stated since it was a part of the motion that came from the body, could this committee make another motion that would reflect her recommendation.

Mr. Brown expressed that this was a part of the budget process, which had three readings and a public hearing. You are potentially talking about a budget amendment. The request would be to amend the motion that came out of the budget process, which would also require three readings and a public hearing.

Ms. Barron inquired if these organizations are cleared as a part of the General Fund, then would they follow the guidelines of the $400,000. If they applied and it is solely General Fund dollars, could they not qualify as a part of the process she spoke of?

Mr. Brown responded that if the group qualifies for the 60%/40% split, the 60% goes toward the nine (9) Community Partners. If they are eligible for the 40%, you would allocate up to $50,000 to those organizations.

Ms. Barron asserted that she felt obligated to make sure these organizations have an opportunity to be seated at the table.

Ms. English acknowledged she thinks we are all on the same page and just wants these organizations that have been working with children to be able to continue their funding throughout this year. She inquired if there was a way we could increase their funding.

Ms. Mackey stated she did not understand Ms. English’s statement “to make sure these organizations can continue their work.” She noted she had not decided about “not” funding any organization. All of the entities have the opportunity to apply. The point of this is to give everyone the same chance. In the past, not everyone has started off on the same playing field.

4. **ADJOURNMENT** – Ms. Barron moved to adjourn the meeting, seconded by Ms. English.
   
   In Favor: Barron, Mackey, and English
   
   Not Present: Branham and Livingston
   
   The vote in favor was unanimous.
   
   The meeting adjourned at approximately 4:24 PM.