Community Impact Grants Committee
AGENDA
August 29, 2023 – 3:00 PM
Council Chambers
2020 Hampton Street, Columbia, SC 29204

<table>
<thead>
<tr>
<th>Jason Branham</th>
<th>Paul Livingston</th>
<th>Gretchen Barron</th>
<th>Jesica Mackey, Chair</th>
<th>Cheryl English</th>
</tr>
</thead>
<tbody>
<tr>
<td>District 1</td>
<td>District 4</td>
<td>District 7</td>
<td>District 9</td>
<td>District 10</td>
</tr>
</tbody>
</table>

1. **Call to Order**

2. **Approval of Minutes**
   a. July 17, 2023 [Pages 4-6]

3. **Adoption of Agenda**

4. **Items for Discussion/Action**
   a. Grant Application Results [Pages 7-9]
   b. Community Partners Requests [Pages 10-66]
   c. Next Steps

5. **Adjournment**

The Honorable Jesica Mackey, Chair

Special Accommodations and Interpreter Services Citizens may be present during any of the County’s meetings. If requested, the agenda and backup materials will be made available in alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 U.S.C. Sec. 12132), as amended and the federal rules and regulations adopted in implementation thereof. Any person who requires a disability-related modification or accommodation, including auxiliary aids or services, in order to participate in the public meeting may request such modification, accommodation, aid or service by contacting the Clerk of Council’s office either in person at 2020 Hampton Street, Columbia, SC, by telephone at (803) 576-2061, or TDD at 803-576-2045 no later than 24 hours prior to the scheduled meeting.
COUNCIL MEMBERS PRESENT: Jesica Mackey, Chair, Gretchen Barron, and Cheryl English

NOT PRESENT: Jason Branham and Paul Livingston

OTHERS PRESENT: Allison Terracio, Michelle Onley, Chelsea Bennett, Anette Kirylo, Kyle Holsclaw, Lori Thomas, Stacey Hamm, Leonardo Brown, Patrick Wright, Sarah Harris, Abhijit Deshpande, John Thompson, Aric Jensen, and Thomas Gilbert

1. CALL TO ORDER - Chairwoman Jesica Mackey called the meeting to order at approximately 3:30 PM.

2. APPROVAL OF MINUTES
   a. May 15, 2023 – Ms. Barron moved to approve the minutes as distributed, seconded by Ms. English.
      In Favor: Barron, Mackey, and English
      Not Present: Branham and Livingston
      The vote in favor was unanimous.
   b. June 13, 2023 – Ms. Barron moved to approve the minutes as distributed, seconded by Ms. English.
      In Favor: Barron, Mackey, and English
      Not Present: Branham and Livingston
      The vote in favor was unanimous.

3. ADOPTION OF AGENDA – Ms. English moved to adopt the agenda as published, seconded by Ms. Barron.
   In Favor: Barron, Mackey, and English
   Not Present: Branham and Livingston
   The vote in favor was unanimous.

4. ITEM FOR DISCUSSION/ACTION
   a. Fiscal Year 2024 Grant Application Review – Ms. Mackey stated the committee previously met and reviewed the grant application guidelines and the application, which Council ultimately approved. The application process is currently open. She noted staff hosted several training sessions.
      At the last committee meeting, there was a discussion about the review process. The committee did not clarify how we would review the applications once received. The intent of today's meeting is to have further dialogue and solidify the process before the application period closes so we do not delay the awarding of the grants. One option for consideration is to utilize a third-party source, similar to what the Coronavirus Ad Hoc Committee has done. Another option is for the committee members to review the applications and make recommendations.
Ms. Barron recommended having a third-party review the applications, especially since ARPA funds are a part of this bucket of funds. In addition, since this is our first round, this allows us to get our footing to see if this is something we want to do and to implement a process for the grant applications to be reviewed.

Ms. English noted she agreed with Ms. Barron and will send a message that funds without accountability are no longer an option with Richland County.

Ms. Barron inquired if we move forward with a third party, would we be able to utilize the existing third party we are currently using to review the ARPA grants?

The County Administrator, Leonardo Brown, indicated he does not know if this was officially a part of their scope of work. If the scope is not broad enough, we would have to go through another process of acquiring a third party to assist us.

Ms. Lori Thomas, Assistant County Administrator, stated for the pot of money in these grants, which is $400,000, we could utilize some of the originally contracted dollars. She does believe there will be a cost for reviewing those in excess of the $400,000. We would likely have to reduce the amount of funding available to be able to pay for the review.

Ms. Barron inquired if we would be reducing the amount of ARPA funds or the overall balance of $1.78M.

Ms. Thomas responded it would be the overall balance of $1.78M.

Ms. Barron inquired if that would create a challenge; as we have advertised, we have $1.78M.

Ms. Thomas replied that it was not an issue from an accounting perspective.

The County Attorney, Patrick Wright, responded his primary concern is with the contract and ensuring the procurement rules are followed.

Ms. Barron stated because we already have someone we are working with, that would ideally be her first go-to.

Ms. Mackey pointed out that you do not want to give this package to someone else who may not utilize the same mindset and not judge the programs the same way. She thinks the third party would be the best option, particularly since we are behind schedule.

Mr. Brown noted the motion should potentially establish the constraints, so if we have to go out and address this differently, we can. Then whoever is interested in the work understands the timelines associated with what the Council needs so the recipients of the funds are not hindered.

Ms. English moved to have a third party review the grant applications. If allowable by contract, utilize the current vendor reviewing the ARPA applications.

Mr. Brown indicated that for the community of individuals interested in applying for this work, they need to know Council has a timeframe they want this to happen.

Ms. Mackey inquired if we could take this up in two separate motions.

Mr. Brown acknowledged the current third party, Guidehouse, is on the State Co-op; therefore, they have already gone through the procurement process and are eligible for the County to contract with them.

Ms. Barron moved to authorize the Administrator to use a third-party vendor to review grants within the current timeline. If the present contract with Guidehouse allows, use Guidehouse as the third-party vendor.

Ms. English seconded the motion.

Ms. Mackey made a friendly amendment to utilize funds currently in the Community Impact Grant line item to pay for the services of the third-party vendor.

Ms. Terracio inquired if we established the financial impact of hiring a third party would be to the bottom line we can distribute.

Ms. Mackey indicated it is estimated, based on previous experience it will be approximately $200,000.

In Favor: Barron, Mackey, and English

Not Present: Branham and Livingston

The vote in favor was unanimous.

For the record, the application deadline is July 31st at 11:59 PM. Applications are available on the County's Zoom Grant platform. If you need assistance, you may contact County staff.

To date, Mr. Brown noted that there have only been two (2) completed applications submitted.
5. **ADJOURNMENT** – Ms. Barron moved to adjourn the meeting, seconded by Ms. English.

   In Favor: Barron, Mackey, and English

   Not Present: Branham and Livingston

   The vote in favor was unanimous.

   The meeting adjourned at approximately 9:54 AM.
## COMMUNITY IMPACT GRANTS
### COMMUNITY PARTNERS REQUESTS FY 2023-24

<table>
<thead>
<tr>
<th>AGENCY</th>
<th>PROJECT</th>
<th>REQUEST</th>
<th>PROJECT PERCENTAGE</th>
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<tbody>
<tr>
<td>Greater Columbia Chamber of Commerce BRAC</td>
<td>Base Realignment and Closure Project</td>
<td>$53,500</td>
<td>35%</td>
</tr>
<tr>
<td>Columbia Urban League</td>
<td>Science Technology Enrichment Program</td>
<td>$100,000</td>
<td>100%</td>
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<tr>
<td>Greater Columbia Community Relations Council</td>
<td>Community Engagement Initiative</td>
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<td>Midlands Housing Alliance (Transitions)</td>
<td>Specialized care programs</td>
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<td>MIRCI</td>
<td>Improving Behavioral Health Services</td>
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<td>Oliver Gospel Mission</td>
<td>Meals and Mental Health: Svcs that Support Individuals Experiencing Homelessness</td>
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<td>PALSS</td>
<td>Care Coordination Program Expansion</td>
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<td>Pathways to Healing</td>
<td>Rape Crisis Rapid Response</td>
<td>$60,000</td>
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<td>Senior Resources</td>
<td>Senior Focused Community Based Services</td>
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<td><strong>TOTAL REQUEST</strong></td>
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<td>All</td>
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<td>Expired SOS Charity Registration; Has registered with SOS as non-profit</td>
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All documentation in place 8/14/2023

E Mail Sent on Questions 8/14/2023
All documentation in place 8/14/2023
All documentation in place 8/15/2023
All documentation in place 8/14/2023

All documentation in place 8/14/2023
All documentation in place 8/16/2023
All documentation in place 8/11/2023
All documentation in place 8/11/2024
Richland County Government
Administration
FY24 Community Impact Grant Program
Deadline: 7/31/2023

Greater Columbia Chamber of Commerce
Columbia Chamber of Commerce BRAC

$ 53,500.00 Requested
Submitted: 7/26/2023 8:07:52 AM (Pacific)

Project Contact
Susan McPherson
smcpherson@columbiachamber.com
Tel: 803.381.1122

Additional Contacts
none entered

Greater Columbia Chamber of Commerce

1225 Lady Street
Suite 100
Columbia, SC 29201
United States

President and CEO
Carl Blackstone
cblackstone@columbiachamber.com

Application Questions top

1. Incorporation Date
1902 | The Columbia Chamber has been a trusted resource for local, regional and national businesses and their employees since 1902.

2. Mission Statement
You may also include any long-range plans and goals for your agency as a whole.
Our Mission | The Columbia Chamber provides the unified voice for our regional business community to create and promote an environment where businesses can flourish. The Columbia Chamber has been a trusted resource since 1902 and works to build a stronger community for businesses and for residents. The Chamber provides programs in the areas of Public Policy, Military Affairs, Issues Forum/Breakfast Briefings, Small Business, Youth Apprenticeship and Minority Business Development. We are actively working with our community to create a regional vision and plan which continuously builds support for our local military installations. Additionally, the Chamber BRAC program works to ensure our educational systems, workforce opportunities and quality of life for military families is value added and builds their overall quality of life.

Our mission through the BRAC program in support of our Military Community is to ENGAGE with local leaders to reinforce the connection between the community and military installations; EDUCATE local businesses regarding opportunities available on military installations regarding workforce development and service needs; CREATE outreach initiatives to continuously promote and reinforce the installations and ENSURE our community remains attractive by focusing on service member and family quality of life.

We strive to remain a Great American Defense Community and one of the most military friendly communities in America.

Project Information

3. Project Title
Columbia Chamber of Commerce Base Realignment and Closure Defense Program
4. Which District(s) is the geographic focus of this project?
Please select all that apply, if focus is not countywide.
- [x] Countywide (All)
- [ ] District 1
- [ ] District 2
- [ ] District 3
- [ ] District 4
- [ ] District 5
- [ ] District 6
- [ ] District 7
- [ ] District 8
- [ ] District 9
- [ ] District 10
- [ ] District 11

5. Which impact area will your project serve?
Please select all that apply.
- [ ] Affordable Housing
- [x] Education
- [x] Recreation
- [x] Health & Safety
- [x] Workforce Development
- [ ] Food Insecurity

6. Project Start Date
On-going. September 2023

7. Project End Date
September 2024 On-going. Support for the Columbia Chamber BRAC is never ending.

8. Total Project Cost
$191,468.00

9. Total Amount Requested
$53,500.00

10. Percentage of the Project Cost Requested
\[(\frac{\text{Amount Requested}}{\text{Total Project Cost}}) \times 100\]
28% (Project costs is $191,460.00 and we are requesting $53,500.00)

11. Organization Background
Include recent accomplishments and success with similar programs.
The Columbia Chamber has been a partner in supporting Fort Jackson for over 106 years and works tirelessly to be an advocate and champion for our military resources in Richland County, especially Fort Jackson, McEntire ANG Base and the SC National Guard. The work we undertake on behalf of Fort Jackson is to make sure that support is maintained from the local community and with elected officials at the local, state and federal level.

As a result of our efforts, Fort Jackson has increased the number of soldiers trained, gained another training battalion, and over the next five years will spend over $200 Million in improvements on post through the Military Construction Budget. These wins equate to an economic impact of $4.2 Billion in the Greater Midlands, over 5000 residents working on post and over 250,000 visitors coming to Columbia annually to support their soldiers at graduations and while staying in our hotels, utilizing our restaurants, and visiting our attractions. This is a huge contribution to our HTax funds as they spend over $32 million annually enjoying our county.

12. Project Description
Describe your project in terms of who, when, what, why and where.
Our project is designed to aid Fort Jackson and our local military missions by continuously supporting, promoting and growing our military. It is a way to protect the future from potential efforts by the US Army and the Federal Government to modify the training mission of Fort Jackson through Base Realignment and Closure (BRAC).

Our goal is to work with Richland County Council, our state elected officials and our Congressional leaders to ensure that Fort ...
Jackson remains the Army's premier training center while continuously promoting the partnership. This project is ongoing in nature in that as we face various challenges in Washington, we must always remain vigilant in our quest to grow, not lose, any of our missions at Fort Jackson. We work closely with Cassidy and Associates in Washington to tell our story of our Great American Defense Community, to highlight the partnerships in the community, and to protect our $4.2 Billion economic investment.

Additionally, we work closely with Fort Jackson and the local business community to ensure there is a connective partnership to encourage hiring military spouses, use of local services, local contracts for building, and mutual support through various businesses.

The open communications and partnerships are fostered through the Chamber’s Military Outreach Group, the Chambers monthly orientation meetings for new officers and spouses, and meetings with local, state and elected officials to share mission needs and identify opportunities for mutual support.

**Benefit To The Community**

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.

The benefits of this project are multifold. Fort Jackson contributes over $4.2 Billion annually to our local economy. It provides over 5,000 local citizens with employment. It employs over 3,200 soldiers locally and over 6,000 employees from the base live in our communities and contribute to the region by renting or purchasing homes, shopping and eating in local restaurants and supporting our schools Fort Jackson hires local contractors to perform work and provide local services on the post. Employees and soldiers contribute to the overall well being of our neighborhoods, schools and provides a tremendous economic impacts.

Fort Jackson also is the US Army's largest initial training post for new soldiers, training over 45,000 soldiers annually. As such, Columbia is the window for the Army for most families and our military friendly community provides military families with a glimpse of what life in the service means as neighbors.

The benefit to the community is to sustain the Fort as a viable partner in the community and the Army's premier training post.

**Sustainability**

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.

The Chamber works with local governments in Richland, Lexington, and the City of Columbia to provide financial support for this program. The Chamber will always need the support of the local government and their grant funding. It is not only an investment for the Community Impact Grant, it is an investment in a partnership that results in a tremendous return. The County's funding of $53,500 helps protect a return of $4.2 Billion on the county. It is a partnership shared among Richland County, the City of Columbia, and Lexington County.

We use the funds to continuously grow the mission and rely on the support of local government to assist. The more the Fort grows, the more the County's economic impact grows and the more gains in numerous ways especially through HTax funds raised through visitors.

**Partnerships/Community Support**

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):

Describe how your organization will work with others on this project.

The Chamber works with the City of Columbia, Richland County Community Impact Grant, Forest Acres and Lexington County to provide funding for this project. Additionally, we work with the leadership of each of these governments to make sure that we provide mutual support for one another and offer programs that bring the partnerships together through activities such as the Chamber's Military Outreach Group, Come Meet Your Army Tours, Night Infiltration Training observations, monthly and annual welcome orientation, school district projects, blood drives, United Way, mentoring in local schools, presentations to numerous civic organizations, support for talent retention and workforce development, Leadership Columbia, leadership development programs, and team building to name a few.

**Outcomes**
16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.

Specific results will be realized as Fort Jackson continues to grow in mission training numbers, the funding received from the Congressional Military Construction Budget, the positive impact from the local community through employment opportunities, services provided, and beneficial partnerships developed, and spousal hiring opportunities.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.

*Hospitality Tax, Accommodations Tax, ARPA

None for 2024. For 2023, the Chamber received $15,000 from the FY Richland County Discretionary Grant Program.

### Budget

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<th>Expense Category</th>
<th>Community Impact Grant Request</th>
<th>Other Funds</th>
<th>In-Kind Donations</th>
<th>In-Kind Services</th>
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### Income Sources

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<td>Community Impact Grant Request</td>
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<td>Ticket / Program Income</td>
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### Budget Narrative

Expenses for the BRAC include $18,000 for salary, $132,048 for Cassidy and Associates, which provides for 12 months of services to monitor congressional meetings, provide bi-weekly reports, hold quarterly presentation briefings and to research and secure support, and coordinate taking local elected leaders to Washington. Local management of the program is $18,000 and provides weekly support for the military bases, bi-monthly reports, quarterly community military briefings, monthly welcome sessions for over 100 officers and their families coming into the Midlands and Richland County, and coordination with Richland School Districts One and Two, the SC Department of Veterans Affairs, and others on behalf of creating and maintaining a military friendly community.

### Required Attachments

- Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the application.
- IRS determination letter indicating the organization's 501 c 3 charitable status
- Proof of current registration as a charity with the SC Secretary of State's Office
- List of organization's current Board Members/Directors

*Required* | *Attached Documents* |
---|----------------------|
* | operating budget    |
* | IRS Determination Letter |
* | Charity SC State    |
* | Board of Directors  |
<table>
<thead>
<tr>
<th>Document Required</th>
<th>Description</th>
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<tbody>
<tr>
<td>checks</td>
<td>Most recent 990 tax return or if you file a 990 postcard attach a financial report showing financial status</td>
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<tr>
<td>checks</td>
<td>Richland County business license or business license assessment survey form (this form shows that a business license is not needed for your organization)</td>
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<td>checks</td>
<td>Proof of Insurance- General Liability or WIC (required if there are 4 or more employees &amp; payroll is greater than $3,000)</td>
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<td>Organization W-9</td>
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*ZoomGrants™ is not responsible for the content of uploaded documents.*
Richland County Government
Administration
FY24 Community Impact Grant Program
Deadline: 7/31/2023

Columbia Urban League, Inc.
Science Technology Enrichment Program

Jump to: Application Questions  Budget  Required Attachments

$ 100,000.00 Requested
Submitted: 7/29/2023 12:44:52 PM (Pacific)

Project Contact
James T. McLawhorn, Jr.
jdean@culsc.org
Tel: 8039291040

Additional Contacts
none entered

Columbia Urban League, Inc.
1400 Barnwell St
Columbia, SC 29201
United States

President & CEO
James T. McLawhorn, Jr.
culsc@aol.com

Application Questions top

1. Incorporation Date
The Columbia Urban League, Inc. was duly organized under the laws of the State of South Carolina April 13, 1967

2. Mission Statement
You may also include any long-range plans and goals for your agency as a whole.
The Columbia Urban League founded in April 1967, was founded by an interracial group of civic leaders to promote a more just and equitable society. The mission of the Columbia Urban League is to enable African Americans and other underserved communities to secure self-reliance, primarily in education, employment, and economic development. The Urban employs a five-point strategy, tailored to our community's needs, to implement our movement's mission. That five-point strategy is through education and youth empowerment, economic empowerment, health and quality of life empowerment, civic engagement and leadership empowerment, and civil rights and racial justice empowerment.

Project Information

3. Project Title
Science Technology Enrichment Program

4. Which District(s) is the geographic focus of this project?
Please select all that apply, if focus is not countywide.

- Countywide (All)
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
5. Which impact area will your project serve?

Please select all that apply.

- Affordable Housing
- Education
- Recreation
- Health & Safety
- Workforce Development
- Food Insecurity

6. Project Start Date

The STEP program is a year round program.

7. Project End Date

There is no official end of the program.

8. Total Project Cost

$250,000.00

9. Total Amount Requested

$100,000.00

10. Percentage of the Project Cost Requested

\[ \frac{\text{Amount Requested}}{\text{Total Project Cost}} \times 100 \]

40%

11. Organization Background

Include recent accomplishments and success with similar programs.

The Columbia Urban League has a rich history of providing meaningful and sustainable youth development programming. For over 22 years the League providing a program called Level UP for foster care youth. This program provided foster youth ages 14-21 with the needed academic, social, and career development skills they would need for their next journey in life. As statics show, most foster care youth will not be reunited with their biological family nor will they be adopted. Therefore, ensuring they have the skills needed to continue on their journey, have a meaningful, caring adult in their corner, and have the academic prowess to grow into productive, contributing members of society was the goal of the League.

For the past 15 years, the League has run the National Urban League's signature program Project Ready. This program has a focus on preparing youth for college, work, and life. Knowing all youth are not college bound, we tailor an individual career development plan (ICDP) for each student, updating it on a bi-annual basis. We prepare them for their next journey into college (2 or 4 years), certification programs, dual enrollment while in high school, military exam readiness, or career trades. This program has produced a Gates Millenium winner and scholar, 99% graduation rate, 99% promotion rate, 33% active military students, 12% reserve military students, 7% direct workforce students, and 48% college bound students.

For most of our youth, STEP is their first introduction to work. That is why 73% of the STEP students agreed that the program was an "eye-opener" for them regarding working. Parents have suggested that our program preparation last longer; for that reason, we have moved STEP to a year round program.

12. Project Description

Describe your project in terms of who, when, what, why and where.

STEP is a year round program that empowers youth, ages 14-19, to become self-reliant contributing members of society with a strong focus on character building, work ethics, conflict management, and teamwork while providing access and equity to diverse career opportunities. This initiative will ensure youth will have the opportunity to engage in positive relationships and interactions that will cultivate and foster a pathway to economic independence.

The new cohort will begin each year in September and conclude in August as students return to school. They will attend year round sessions that will cover a host of career and life skill readiness such as;

- Professionalism in the Workplace
  - Importance of First Impressions
  - Customer Service
  - Business Casual vs Business Professional

- District 8
- District 9
- District 10
- District 11
These sessions will be held weekly to ensure youth are ready to work and understand the importance of work. At the beginning of their sessions, students will be given a pre-test to see what they know about the topics that will be covered during the course of the next six to ten weeks. At the conclusion, they will be given a posttest to see what they have learned. Through partnerships with corporate and community partners, students will have the opportunity to work for 2 weeks in a career field that aligns with their career assessment. Each participant will be required to write an essay about their work experience, and employers will provide an evaluation of each of the individuals they supervised returning all documents to the STEP staff to be correlated for an end of the year report.

**Benefit To The Community**

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.

The Columbia Urban League is preparing a qualified workforce to address the needs of industries moving into Columbia and those currently here. The unemployment rate may be stable; however, the jobs going unfulfilled are due to individuals who do not have the skills to do the job. The League is attempting to help close that gap.

Through the STEP program, identifying career interests and goals, we can work to ensure students are matched in the correct fields to learn, grow, and be mentored while earning a stipend for the summer.

Therefore, the benefit is having a qualified workforce of young people who will stay in South Carolina and grow the economy here versus leaving the state with their skills and talents to grow another state’s economy.

**Sustainability**

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.

The Columbia Urban League has a strategic partnership that assists youth ages 14-19 in many capacities from educational support and career assessment and placement. The Columbia Urban League has a long history of work in Richland County, but also collaborative efforts outside of Richland County. This includes public and private organizations and institutions that improve the outcomes for older youth through youth empowerment, educational achievement, and employment empowerment. Collaborating with the community and creating partnerships is how the League continues to provide summer work experience as well as unsubsidized employment, provide career assessments, hands-on guidance and support from the Columbia Urban League Project Manager, and training opportunities, and lastly provide career opportunities based upon the ever-changing global economy. The following programs are just a few examples of a focus on providing leadership and educational empowerment and employment opportunities for youth in coordination with several business and civic organizations:

- **Coding for Clout**—a sixteen-week program for high school students who earned certificates in desktop publishing and website design with Aflac as a sponsor and supporter.
- **Financial Internship**—a six-week internship program with Bank of America. This program provides direct job placement and experience for youth in financial institutions.
- **SC Works**— a six-week job skills training program
- **Youth Empowerment Center**—this is a new program focused on holistic community-based program in Richland House District
Services at the Center will include workshops on parental engagement, youth summer, and year-round work experience, job readiness and placement for underserved adults, leadership empowerment, behavioral health and conflict management assessment, and referrals as needed.

**Partnerships/Community Support**

15. **Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization** (List names of partnering organizations if applicable):

*Describe how your organization will work with others on this project.*

The League has an extensive group of community supporters, who have provided opportunities for our youth to grow and flourish. Through our partnerships with such corporate organizations as the United Way, Bank of America, First Citizens, Dominion Energy, BlueCross BlueShield, Nephron, and others who have provided funding, internships, and summer job placements for youth who have an interest in those career paths. Community agencies such as medical offices (doctors, dentist), veterinarian offices, attorneys, optometrists offices and so many more, who also provide internships, sponsor youth for the program, and provide mentorship for them while working has been an invaluable asset to the program.

The Board of Directors has an explicit and committed role as leaders and also fundraisers, noted in their roles and responsibilities. They serve as leaders in securing funding for supporting our programs such as job placement and internships for the youth. As the Leadership of our organization, our Board of Directors, which consists of South Carolina’s leaders in the civic and business arena, provides employment opportunities for the youth in the STEP program. The long-lasting relationship the Columbia Urban League Board creates with the youth in SWELP is truly an extended family. Several top leaders in the financial community serve on the Board of Directors, but they also provide financial support and serve as mentors for the program. For example, Bank of America sponsors job placement in the financial department. Wells Fargo supports and continues to support the STEP program through their financial donations. The Columbia Urban League staff continues to work with leadership at AT&T for supportive funding and volunteers to serve as mentors for this summer job program in the Midlands area.

**Outcomes**

16. **Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.**

To date, we have served 274 youth in Richland County. The summer component was divided into three (3) classes; 60 youths were placed in class 1, 104 were placed in class 2, and 110 were placed in class 3.

12 Students participated in the Fire Academy and received a certificate of completion and school supplies from the Columbia Fire Department.

11 Students went through a week-long training with Publix Supermarket. 11 out of 11 were hired locally by Publix store managers.

To date, only one student has had to be terminated from the STEP 2-week work experience program due to a No Calling, No Show to his work site.

98% of youth participating in the STEP program are African-American and only 2% are caucasian or of Latin descent.

All STEP participants are residents of Richland County and attend high school in the county.

Employers have expressed that students appeared to be prepared and ready for the summer work experience.

Many youths expressed that they enjoyed the summer work experience and would like to return next summer.

The information above is just a reflection of this year's summer component. During the school year STEP provided a 10-week learning course that covered such things as work ethics, job readiness, resume writing, writing professional emails and memorandums, budgeting and credit do's and don'ts, social media do's and don'ts, critical thinking and branding to name a few.

Within the 10-week sessions, students were afforded the opportunity to hear from corporate and community leaders as to their map to success - how they made it to where they are. It is important for the youths to see others who are already in the position they one day hope to be, and hear what it took for them to get there. It all started with education.

17. **Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.**
Budget

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Budget Narrative

Program Manager includes salary and fringe benefits. This person is responsible for the overall management of the STEP program; including but not limited to recruiting and enrolling youth into the program, conducting weekly sessions, and securing employment sites.

Program expenses include a $25 stipend for students completing the 10-week preparation sessions and a $300 summer work experience stipend for 100 youth.

The venue is the rental cost to secure a location to conduct the weekly sessions.

Supplies will consist of folders and copies for worksite supervisors and student employees. These folders utilize the supervisor agreement, evaluation, and student timesheets. Student handbooks consist of the rules and regulations, important contact information as well as a timesheet and grievance form.

Other funds is a grant from AT&T for $15,000 in support of the program.

Other is donations to the program from the community which previously was in the amount of $3000.

In-Kind services are for those corporate individuals who give their time to volunteer at a session providing their expertise in their career field.

Required Attachments

Documents Requested *

- Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the application.
- IRS determination letter indicating the organization's 501 c 3 charitable status
- Proof of current registration as a charity with the SC Secretary of State's Office
- List of organization's current Board Members/Directors
- Most recent 990 tax return or if you file a 990 post-

Required? | Attached Documents *

- ✔ CUL Operating Budget
- ✔ IRS Determination Letter
- ✔ Charitable Organization
- ✔ CUL Board of Directors
- ✔ 2021 Form 990
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*ZoomGrants™ is not responsible for the content of uploaded documents.*
Richland County Government
Administration
FY24 Community Impact Grant Program
Deadline: 7/31/2023

Greater Columbia Community Relations Council (CRC)
CRC Community Engagement Initiative

Jump to: Application Questions  Budget  Required Attachments

$ 50,000.00 Requested
Submitted: 7/31/2023 9:02:24 PM (Pacific)

Project Contact
Larry Salley
larrysalley@comrelations.org
Tel: 803-733-1134

Additional Contacts
none entered

Application Questions  top

1. Incorporation Date
June 28, 1965

2. Mission Statement
   You may also include any long-range plans and goals for your agency as a whole.
   The Greater Columbia Community Relations Council serves to promote harmony, mutual respect and justice through dialogue, education, programs and resources,
   
   We serve as the premier agency in the Midlands region advocating for equity and inclusion in all sectors of our community. We serve as a vehicle for local government, businesses and the community to explore and address challenging issues that plague our community, utilizing the tools of dialog, mediation and education. We seek to improve the quality of life in Richland County and the midlands region,

Project Information

3. Project Title
   CRC Community Engagement Initiative

4. Which District(s) is the geographic focus of this project?
   Please select all that apply, if focus is not countywide.
   - [ ] Countywide (All)
   - [ ] District 1
   - [ ] District 2
   - [ ] District 3
   - [ ] District 4
   - [ ] District 5
   - [ ] District 6
5. Which impact area will your project serve?
Please select all that apply.
- Affordable Housing
- Education
- Recreation
- Health & Safety
- Workforce Development
- Food Insecurity

6. Project Start Date
7/1/2023

7. Project End Date
6/30/2024

8. Total Project Cost
$110,000

9. Total Amount Requested
$50,000

10. Percentage of the Project Cost Requested
\[
\frac{\text{Amount Requested}}{\text{Total Project Cost}} \times 100
\]
40%

11. Organization Background
Include recent accomplishments and success with similar programs.
The Columbia Community Relations Council was formed in 1964 as a vehicle to address racial tensions in the Midlands. In 1965 the organization was incorporated as a not-for-profit entity. In 1971 the name was changed to the Greater Columbia Community Relations Council.

12. Project Description
Describe your project in terms of who, when, what, why and where.
The CRC has developed experience over the last 50 years of working in the community to address critical issues that plague and divide our community. Richland County Government completed their strategic plan report (June 2022) and outlined their strategy to promote equity and inclusion in Goal 4 Strategic Areas of Influence Activity 4.1. Equitable and Inclusive Growth. In their plan they identified a need to increase equity and inclusion through minority business development, workforce and housing development and other activities that serve to identify disparities that exist in sectors within the county. The US Treasury Department also addressed the need to increase equity and inclusion in their Equity and Outcomes Resource Guide (June 2022). The document was designed to encourage local government to use state and local recovery funds (ARPA) American Rescue Program Act funding to address these issues. Several ideas were advanced in the guide to include using ARPA funds to address disparities in health and the economy. The report also embraced using community engagement as a tool to accomplish this task. They highlighted the use of community task forces, conducting forums and evidenced based interventions.

The CRC is proposing to implement a community engagement initiative in support of Richland County's Economic Development Strategic Goal 4.1-4.2, and US Department of Treasury's ARPA Equity and Outcomes directive issued in 2022. In 2021, the City of Columbia completed a comprehensive analysis of race and equity in Richland and Lexington Counties and the City of Columbia. The findings showed systemic and unjust distribution of social, economic and environmental resources that result in poorer outcomes for Black and Hispanic residents of Richland County and the City of Columbia.

We plan to address these findings by implementing two programs.
1. Community Forum (Community Chat)-We host a series of forums throughout the year which are designed to inform, educate and engage local residents by addressing issues that may be contentious or otherwise divisive within the community. We host subject matter experts and stakeholders in community-based discussions through fact-based presentations. The recommendations and results are disseminated through the agency to stakeholders, local leaders and the community to develop policies and programs to improve the quality of life and outcomes for local citizens.
We plan to conduct a minimum of four (4) community forums which will be held throughout the county to increase access by residents. We are preparing to address several topics including access to healthcare. We are partnering with Prisma Health to conduct two forums which will be held in the 29203, 29223 and possibly the 29206 zip codes. We have identified a need for information on programs, services and resources that are available to assist low-income and minority populations in those communities which are most vulnerable to health disparities. Representatives from Prisma will assist us in each session. The objective will be to provide residents with information on a variety of topics to include community health (Covid-19 prevention) and prevention of diabetes and heart disease. We will also gather input and feedback from the community to assist health care providers and local leaders with planning and developing intervention strategies to assist those communities. The forums will also cover community mental health programs and services to aid residents that are facing challenges with behavioral health. We have successfully provided housing education workshops, and we plan to conduct at least one forum to prepare potential first-time low and moderate income buyers through a home buying workshop.

We have partnered with Richland County Community Development, City of Columbia Community Development and Columbia Housing Authority to implement this activity. We plan to assist 50 clients through this event. The goal is to increase the knowledge of each participant on the home buying process and the resources available to assist them. We will work with residents and local leaders to plan and conduct additional forums or workshops on critical community issues as they arrive. The forums will be conducted in September 2023 through June 2024.

As stated earlier in this section, there has been a thorough analysis of systemic condition in Richland County and the City of Columbia that have led to disparities and inequities that exist in the areas of health, education, income, housing and environmental resources for low income and minority residents in the target area. We plan to implement the Midlands Race and Equity Initiative.

Proposed Strategy
Columbia Race and Equity Assessment Project

We plan to form a coalition to obtain input and information regarding the data presented in the 2021 Racial Equity Index Survey. The process will involve convening meetings with representatives from the business, healthcare, housing, and education sectors. We will conduct sensing (community forums) sessions throughout Richland County and the city to obtain community input. The responses, concerns and suggestions will be compiled and a report with an action plan and suggested policy and/or program recommendation will be presented to Council for review and approval.

Activities
- Design outreach and community engagement program.
- Assemble team to coordinate the project and compile data and prepare report.
- Identify partners and resources.
- Identify and secure project funding.
- Convene and facilitate community meetings, forums and other outreach activities.
- Complete data collection, compile and prepare report and policy recommendations.
- Submit report with policy recommendations to Council.

Expected Outcomes
- Increase community participation in dialog that leads to positive change in the quality of life for local residents.
- Provide a safe and convenient space to have civil dialog.
- Compile data from community meetings and complete policy recommendations.
- Develop policy recommendations that foster equitable changes in health care, business education and housing practices in the Midlands region.
- Develop action plan based on recommendations and Council input.

Project Timeline
September 2023 – Finalize plans for project design and secure funding with County officials. Contact and recruit program volunteers (community, business sector, local leaders, educators, etc.)

October 2023 – Complete project design and hire staff, Page 23 of 66
November 2023-March 2024 – Coordinate and convene community forums (virtual, in-person) in City of Columbia and Richland County.

April 2024-June 2024 – Compile data and community stakeholder feedback, prepare draft report and action plan.

June 2024 – CRC will present to Council its report, recommendations, and plan for addressing index disparities with the goal of improving the quality of life for all citizens in Richland County.

June 2024 - Complete project activities.

Project Deliverables
Project reports - July, October 2023

Summary report and action plan - October 2023

Meeting with Council representatives and staff to review report and recommendations - November 2023

Final project report - December 2023

Benefit To The Community

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.

The proposed community engagement strategy will be implemented throughout the county. We plan to target low to moderate income households to provide home buyer education, health care information and education. Those engagement activities will be conducted in communities in the 29203, 29223 and 29206 areas to provide better access to low-income families and elderly residents that are more vulnerable to health and environmental factors. The community health forums will serve a minimum of 100 participants. The midlands race and equity project will be conducted throughout the county. A minimum of three (3) sensing (forum) sessions will be held in partnership with Richland Library throughout Richland County. We plan to invite residents from around the area to participate and we will focus our efforts on recruiting minority communities and low-income persons to participate to gather feedback and input into the strategies that will be discussed during each session.

The initiative will serve a minimum of 125 persons. The overall benefit to the community will be increasing community participation in dialog that will lead to positive changes in the quality of life for local residents. The overall benefit includes developing policy recommendations that will lead to equitable changes in health care, business and housing practices throughout the Midlands region. Once this information is compiled and reviewed with Council, an action plan with recommendations will be developed and implemented by local government and other change agents in our community to increase equity and inclusion in opportunities throughout the county.

Sustainability

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.

We plan to continue this initiative after the conclusion of the 2023-2024 program year. We are finalizing negotiations with the City of Columbia to provide ongoing financial support for the Midlands Race and Equity Initiative. The City has pledged $60,000 towards this activity for the current program year. We host an annual fundraising event in June of each year. We solicited corporate and individual contributions to support our efforts in 2022. We raised $92,000 from the event and this year we raised $63,250 which will be used to support our operational costs. The executive director and staff will seek foundational support from local and regional entities to include Dominion Energy, Colonial Life and Duke Foundation to support this effort.

Partnerships/Community Support

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):
Describe how your organization will work with others on this project.

The CRC has a long established history of working with other similarly focused organizations, they include:
1. Richland Library will provide meeting space and marketing assistance for community forum activities.
2. Richland County Community Development and the City of Columbia Community Development will provide resources and staff support for home buyer workshops.
3. Columbia Housing Authority will provide client referrals for workshops and forums and assist with home buyer education.
4. First Steps Columbia will assist with outreach into the Hispanic Community for all program activities.
5. Columbia Branch NAACP will assist with outreach and limited funding for housing workshops and race and equity forums.

Other partners include Richland County Government, City of Columbia, Dominion Energy, Prisma Health, MUSC Health, Columbia Area Mental Health, the Greater Columbia Chamber of Commerce, University of South Carolina-Bilingual Matters Program, and Richland School District One.

Outcomes

16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.
The expected outcomes of the community forums include:

1. Increasing the knowledge of the home buying process for prospective home buyers - 50
2. Increasing the knowledge of health care options and programs for low and moderate income persons - 50
3. Develop policy recommendations for communities and local leaders to address disparities in health care, education, housing and business.
4. Develop an action plan to increase equity, inclusion and access to resources for minority residents throughout Richland County.

We will use attendance logs and income and other demographic data gathered during program activities to document participation. A survey form will be utilized to assess the knowledge of workshop participants to document increases in basic knowledge of the home buying process and health care information during each workshop or forum session.

Sign-in sheets will be used to track and document citizen participation during race and equity forums. Survey results and data gathered from community forums will be compiled into a report for submission to Council and county program representatives. A final report and action plan will be developed and distributed to council members and program staff.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.

Hospitality Tax, Accommodations Tax, ARPA

No

Budget

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**Budget Narrative**

Salary: The executive director will work 100% of the time on the project at a cost of $50,000 per year which will be divided (Richland County) - 40%, (City) - 60%

Contractual includes Program Coordinator 12 months - Total - $15,000 (Richland) - $10,000, (City) - $5,000

Research Assistant (Part-time) for 9 months - Total $13,500

Total Cost for Contractual $28,500

General Office Supplies - $4,500

Insurance (Liability, Director and Officers) - Total cost $2,000

Indirect Cost - (Admin, Rent, Accounting) - Total cost paid through City contract - Total Indirect Cost - $25,000

**Required Attachments**  

**Documents Requested**  

- Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the application.  
- IRS determination letter indicating the organization's 501 c 3 charitable status  
- Proof of current registration as a charity with the SC Secretary of State's Office  
- List of organization's current Board Members/Directors  
- Most recent 990 tax return or if you file a 990 postcard attach a financial report showing financial status  
- Richland County business license or business license assessment survey form (this form shows that a business license is not needed for your organization  
- Proof of Insurance - General Liability or WIC (required if there are 4 or more employees & payroll is greater than $3,000)  
- Organization W-9

* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 446799
Richland County Government
Administration
FY24 Community Impact Grant Program
Deadline: 7/31/2023

Midlands Housing Alliance

Midlands Housing Alliance

Jump to: Application Questions  Budget  Required Attachments

$ 200,000.00 Requested

Submitted: 7/28/2023 10:07:56 AM (Pacific)

Project Contact
Monica Haddock
mhaddock@transitionssc.org
Tel: 803-724-1081

Additional Contacts
none entered

Application Questions top

1. Incorporation Date
2005

2. Mission Statement
You may also include any long-range plans and goals for your agency as a whole.
Homelessness is an extremely complex problem in the Midlands of South Carolina. The reasons behind an individual's
homelessness are varied and laced in a web of lack of affordable housing, low wages, health disparities, domestic violence,
trauma, and generational poverty. Transitions Homeless Center stated mission is "engaging and equipping homeless adults of
the Midlands to transition into stability and permanent housing." Transitions accomplishes this mission by providing
comprehensive resources to clients through onsite services and referrals to community partners for holistic care. The ultimate
goal is to combat homelessness by providing comprehensive services to address structural barriers that would impede
unsheltered persons from obtaining permanent housing, stable employment, and the pursuit of happiness.

Project Information

3. Project Title
Transitions Homeless Center Specialized Programs

4. Which District(s) is the geographic focus of this project?
Please select all that apply, if focus is not countywide.

- [x] Countywide (All)
- [ ] District 1
- [ ] District 2
- [ ] District 3
- [ ] District 4
- [ ] District 5
- [ ] District 6
5. Which impact area will your project serve?
Please select all that apply.
- Affordable Housing
- Education
- Recreation
- Health & Safety
- Workforce Development
- Food Insecurity

6. Project Start Date
07/01/2023

7. Project End Date
06/30/2024

8. Total Project Cost
1.1M

9. Total Amount Requested
200,000

10. Percentage of the Project Cost Requested
\[(\text{Amount Requested} / \text{Total Project Cost}) \times 100\]
18

11. Organization Background
Include recent accomplishments and success with similar programs.
On June 15, 2011, Transitions Homeless Shelter opened to provide basic shelter and comprehensive services to homeless individuals in the Greater Midlands area who were 18 or over. Today, Transitions maintains 260 beds, made up of 110 emergency beds, 74 program beds, 76 specialized beds. Our residential programs maintain a 95% bed utilization rate. Transitions’ Day Center is open 7 days a week from 8:30am-5:00pm to provide an alternative to the street during the day and provides homeless individuals an opportunity to receive services, treatment, and a meal. On average, 70 individuals use the Day Center and its services daily. Combining all programs, Transitions serves approximately 330 homeless individuals each day.

Transitions’ goal is to assist all of our clients into stable, permanent housing as quickly as possible. To accomplish this goal, we provide levels of services individually tailored to the needs, ability, and commitment level of the client. These services include a safe place to sleep, a handicap accessible facility, a refuge from the weather, meals, showers, laundry, linens and towels, emergency clothing, a quiet library with books, a computer lab with Wi-Fi, job training and life skills classes, financial planning and budgeting, legal aid and homeless court, an onsite health clinic, mail delivery, access to a case manager and community resources, and transportation to various agencies. Our case management staff takes a “client-centered” approach, working with clients to help them identify barriers to housing and address those barriers through a variety of supportive services and programs. Most of these services are offered at our facility, for accessibility. These services are provided by our professional staff in coordination and collaboration with 49 Partners in Excellence, area agencies that provide a range of services to homeless individuals on-site at Transitions. Major services include mental health and substance abuse counseling, healthcare, employment training and job skills, life skills, legal assistance, housing assistance, and veterans’ services. In short, we provide H.O.P.E, Helping Other Possibilities Emerge. For the fiscal year ending in June 2023, Transitions served 3486 individuals across all programs and permanently housed 156 people. Since our inception, we have helped place 3454 individuals into permanent housing.

12. Project Description
Describe your project in terms of who, when, what, why and where.
Recognizing that the pathways out of homelessness are just as varied as the reasons an individual becomes homeless, Transitions introduced specialized programs for clients in 2019. The Youth (ages 18-24), Actively Aging (62 and older), and J.O.B.S. programs were established with dedicated case managers and dormitories. Transitions currently has 76 beds and five case managers devoted to these specialized programs. The specialized programs provide intensive case management to...
address the specific needs of each group. The programs rooted in evidence-based theory. Transitions’ program design is based on the strengths-based approach to care of individuals. This approach builds on clients’ strengths instead of deficits. It acknowledges that the expert on the individual's life is the client themself and they themselves are the agent of change. The strengths-based approach doesn't ignore problems such as mental illness or addiction, it builds on what was already working for the client. This helps the individual understand they are resilient leading to positive outcomes. The amount and length of case management are determined by client needs. For clients in these specialized programs, case management could be lengthy depending on the trauma, pain, and stressors identified by the client. Each program has its own curriculum tailored to help these clients overcome their homelessness.

The Youth program focuses on helping youths improve basic life and interpersonal skills, provide educational opportunities, and assistance with job preparation and attainment. 80% of our youth clients have had foster care involvement at some point in their lives. Our case manager focuses on building trust and improving basic skills. While family reunification is the main goal, many times this is not possible. Case Managers then focus on increasing skills and helping them find living wage employment.

One of the fastest growing groups of homeless individuals is persons over the age of 62. Social Security has not kept up with the rising cost of rent. Currently, the average benefit of our clients is $915 and the fair market value for a studio apartment in Richland County is $948. Many of our “actively aging” clients have chronic illness and physical disabilities. We offer an onsite day program to improve cognitive ability and mental function. This groups takes field trips into the community to prevent social isolation. We also provide exercise and art classes to help them foster relationships with other clients in their age group.

The Jump On Board (JOBs) program is a curriculum developed for individuals experiencing homelessness who are struggling to find employment. It is a 6-week class that covers resume development, online applications, interview, and other soft skills. In addition, we offer a career center with a full-time dedicated Employment Support Navigator. We anticipate serving 300 clients this fiscal year through the career center.

Arguably, our most important program continues to be aftercare. The work with clients does not end with permanent housing. We currently provide one year of aftercare to clients who are recipients of Rapid Rehousing funding through the Department of Housing and Urban Development. Since COVID, we have seen an increased need for services as housed clients continue to navigate social service organizations. This project will expand the aftercare program to include all clients. The Homeless Policy and Research Initiative has stated those clients that have access to financial and emotional support are more likely to successfully navigate the transition from shelter to permanent housing. Our ultimate goal is for every individual who is permanently housed remains permanently housed.

This grant would partially fund our specialized programs for fiscal year 2023.

**Benefit To The Community**

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.

In the 2022 Point in Time (PIT) count, Richland County was again number one in the state in the number of unsheltered individuals. Transitions’ programs provide a safe place for individuals experiencing homelessness to put their lives back together. The United States Department of Housing and Urban Development stated that between emergency rooms and jails it cost communities over $40,000 per person per day to keep someone on the streets. Conversely, services at Transitions are $35 per person per day. This cost includes, food, utilities, facilities, access to onsite medical care from Cooperative Health, mental health from Columbia Area Mental Health, and services from 49 partner agencies. Furthermore, Transitions helps to reduce crime by providing a safe and supportive environment for individuals who may otherwise engage in criminal activity. Individuals with criminal backgrounds are referred to Catholic Charities and Root and Rebound for specialized assistance in rebuilding their lives and succeeding at second chance opportunities. Transitions is also a sponsor of homeless court to help these individuals with misdemeanor charges have their fines and charges reduced or dismissed.

We anticipate that the specialized programs will serve 200 individuals in FY 2023. In FY 2022, the programs served 230 individuals and 94 had positive exits.

We are located in downtown Columbia and last fiscal year, 97% of clients identified themselves as residents of South Carolina with 65% from Richland County.

**Sustainability**

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.

Midlands Housing Alliance is firmly dedicated to our mission of ending homelessness in the Midlands. We are constantly investigating and applying for diverse avenues of funding from both public and private sources, but we also believe that homelessness is a shared community problem. Midlands Housing Alliance, its staff, and Board of Directors are committed to our work to end homelessness in Richland County. We are an essential part of the homeless service system in the community. However, without funding from community partners, Transitions would have to re-evaluate the level of services that we are currently able to provide clients. If funds are not provided or reduced, it may become necessary to reduce services, the number of clients that can be served, or a combination of both.
Partnerships/Community Support

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):

* Midlands Housing Alliance strongly believes that aligning resources between partner agencies delivers the greatest impact. In coordination with our community partners, Transitions provides comprehensive services to the homeless. There are 49 organizations providing services to Transitions clients. In mental health and housing needs, MIRCI, Columbia Area Mental Health, and Cooperative Health provide mental health services to our clients via Zoom and appointments at their locations.

* LRADAC admits homeless clients from Transitions for addiction recovery services through their scholarship program.

* Cooperative Health continues to operate an onsite clinic three days a week to provide primary care and mental health services to clients and refers homeless clients at their Monticello Specialty Clinics, saving money in hospital visits for clients and reduce the strain on local hospitals.

* For veterans, Transitions operate a Grant Per Diem Program (GPD) in conjunction with Dorn Veterans Administration Medical Center. We have twelve extended program shelter beds designated for male and female veterans. They receive intensive case management from our dedicated VA case manager. In FY22, 24 GPD clients were placed into permanent housing including one alumnus who currently serves on our board.

* Our outreach efforts are performed in conjunction with the City of Columbia. We have 3 full time outreach specialist that serve the City of Columbia, Richland County, and Lexington County. Those case managers are able to meet these individuals where there are and bring them into Transitions for services. Our case managers also link to other agencies to help our clients with needed care, services, or disability help, and when appropriate, using an in-house community resource guide.

Outcomes

16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.

* As part of the Midlands Area Consortium for the Homeless (MACH), Transitions is committed to using the Homeless Management Information System (HMIS) to maintain its client data to track performance metrics on its programs. We also participate in peer review for MACH agencies to ensure we meet the standards required in various reporting areas. Transitions continues to participate in the coordinated assessment program initiated by MACH in FY 2016. This assessment program helps to identify the most vulnerable homeless individuals and to prioritize them into permanent housing programs. Transitions maintains a 4-Star Charity Navigator and Platinum GuideStar ratings.

* Specific goals for the program are:
  * 200 participants enrolled.
  * 40% will become permanently housed.
  * 60% will increase income or non-cash benefits.
  * 75% will complete financial literacy or back to work program.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.

* Hospitality Tax, Accommodations Tax, ARPA

* ARPA: Food Insecurity, Unsheltered Persons

Budget

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Income Sources

Amount Pending Received Requested

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Page 30 of 66
Budget Narrative
4 Case Managers partially covered including fringe ($145,000)
Janitorial Supplies ($1000)
Washer Supplies ($2000)
Key Cards ($2000)
Office Supplies ($1000)
Client Education Series ($2000)
FieldTrips ($2000)
Bus Tickets (Employment/Interviews/Apartment Hunting) = $2000
Vehicle Expenses (gas, repairs and insurance) = $2000
Rental Application Fees= $1000
Dorm Utilities including Wi-Fi and Electricity= $20,000
Facilities = $20,000

Required Attachments

Documents Requested *
- Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the application.
- IRS determination letter indicating the organization's 501 c3 charitable status
- Proof of current registration as a charity with the SC Secretary of State's Office
- List of organization's current Board Members/Directors
- Most recent 990 tax return or if you file a 990 postcard attach a financial report showing financial status
- Richland County business license or business license assessment survey form (this form shows that a business license is not needed for your organization)
- Proof of Insurance- General Liability or WIC (required if there are 4 or more employees & payroll is greater than $3,000)
- Organization W-9

Attached Documents *
- Budget 22-23
- Budget 23-34
- 501c3 Letter
- Charity Letter
- Current Board
- 990
- Business License
- Liability Insurance
- W-9

* ZoomGrants™ is not responsible for the content of uploaded documents.
Richland County Government
Administration
FY24 Community Impact Grant Program
Deadline: 7/31/2023

Mental Illness Recovery Center, Inc.
Improving Behavioral Health Services

Jump to: Application Questions  Budget  Required Attachments

$ 150,000.00 Requested
Submitted: 7/26/2023 8:47:11 AM (Pacific)

Project Contact
Anita Floyd
afloyd@mirci.org
Tel: (803) 786-1844 ext 109

Additional Contacts
none entered

Mental Illness Recovery Center, Inc.
1408 Gregg St
Columbia, SC 29201
United States

President and CEO
Julie Ann Avin
javin@mirci.org

Application Questions  top

1. Incorporation Date
1960

2. Mission Statement
You may also include any long-range plans and goals for your agency as a whole.
As stated in Mirci's (Mental Illness Recovery Center, Inc.) by-laws, the purpose of the corporation is to "provide community
based services which include safe, sanitary and affordable housing to low and moderate income individuals recovering from
mental illness or emotional disorders in South Carolina."
The goal is to create pathways to recovery for individuals who are experiencing or at risk of mental illness and people who are
experiencing homelessness. Mirci provides homeless outreach, quality, comprehensive, community-based behavioral health
services, benefits applications and supportive housing annually to 1300 people in the Midlands. Over its 60 years of service,
Mirci has progressively responded to emerging community and client needs adding outreach, drop-in and clinical services,
and supportive housing to adults and families who are homeless. In the last five years, Mirci developed a full complement of
services and housing for youth ages 17-25 including a transitional home for male identifying youth who are at risk or
experiencing homelessness.

Mirci adopted a new strategic plan in November 2022. Key goals include development of a transitional housing program for
female identifying youth. Mirci has purchased property for the home, secured $250,000 in funding from the SC Department of
Mental Health and has submitted an application to the SC Housing for SC Housing Trust Funds to develop the project. A
second strategic goal is is the co-location of staff into a single facility. Currently Mirci operates in four offices. A single facility
will improve communication and safety for staff and clients. Mirci also is strengthening its Assertive Community Treatment
(ACT) teams. ACT offers intensive, community based behavioral health treatment and is designed for those with the greatest
obstacles to services such as people who are homeless. Mirci's teams meet fidelity with the Dartmouth model and have been
recognized as the only CARF accredited ACT program in SC. Mirci is in the process of improving the quality of its ACT team
to meet fidelity with the TMACT model which will allow Mirci to qualify for higher Medicaid rates that were adopted by the SC
Medicaid Agency in July 2023. The new rates support program intensity and more flexible treatment. In order to meet new
standards, Mirci will have to add new clinical and nursing positions and a quality assurance position.
3. Project Title
Improving Behavioral Health Services

4. Which District(s) is the geographic focus of this project?
Please select all that apply, if focus is not countywide.
☑ Countywide (All)

5. Which impact area will your project serve?
Please select all that apply.
☐ Affordable Housing
☐ Education
☐ Recreation
☒ Health & Safety
☐ Workforce Development
☐ Food Insecurity

6. Project Start Date
07/01/2023

7. Project End Date
06/30/2024

8. Total Project Cost
$2,349,145

9. Total Amount Requested
150,000

10. Percentage of the Project Cost Requested
(Amount Requested / Total Project Cost) x 100
6.4%

11. Organization Background
Include recent accomplishments and success with similar programs.
Mirci has served the Midlands for over 60 years. Created to serve people who were being discharged from state hospital facilities, it began as a social club to provide community support for former hospital patients. Mirci thrived and expanded but also recognized the housing needs of clients. In the 1990s, Mirci began to develop supportive housing and today owns and manages 74 permanent supportive housing units (34 in Richland County and 40 in Lexington County) for people who are low income and who have disabling mental health conditions. Over the last 30 years, Mirci has also secured HUD funding for 159 permanent supportive housing leases in commercial properties across Richland County for people who are chronically homeless. Combined, Mirci houses over 300 individuals, children and youth with subsidized housing and services. 85% of residents remain stable in housing for 12 months or more.

In 2006, Mirci received Federal SAMHSA funding to create a comprehensive community-based program for individuals who were homeless and had a mental illness or a dual diagnosis of substance use disorder with mental illness. This Assertive Community Treatment program included a team of clinical and peer support staff who provided outreach, case management, mental health and substance abuse treatment, health services and psycho-social rehabilitation. Today Mirci has the only CARF accredited Assertive Community Treatment (ACT) program in SC. CARF International is an independent, nonprofit accreditor of health and human services including behavioral health. Mirci has three-year accreditation—the highest level of CARF accreditation. ACT is a recommended treatment approach for people who are homeless because of its intensity of services and ongoing support.
(number and skills of staff, frequency of interaction with clients) and its flexibility. Health providers visit clients in the community (home or where they choose) for treatment, medication assistance, case management or assistance with other services. ACT requires fidelity evaluation and SAMHSA recognizes ACT as an evidence-based practice. Over 90% of Mirici clients make progress on their individual plans of care. Mirici clients also reduce their use of inpatient and emergency department services after participating in Mirici housing and behavioral health services. Annually, Mirici compares acute care hospital service use one year post Mirici enrollment to the year previous to enrollment. Over the last five years, the reduction in inpatient hospitalizations for mental health diagnoses dropped on average 72.4% and dropped by 60.4% for ED visits. The reduced service consumption typically represents $5.7-$6.5 million in health care savings.

In the last seven years, Mirici also has developed programs to serve homeless and at risk youth including outreach, benefits assistance and behavioral health treatment. Mirici owns and manages a ten-bed transitional home for male identifying youth age 17-22. The program is designed to intervene early to prevent the long term effects of trauma and family disruption and prevent lifelong mental illness or chronic homelessness. Youth can stay up to 24 months. They participate in training, education, employment and volunteerism and receive services as needed. Youth pay a monthly housing fee that is returned to them on exit. Youth improve life skills, employment, and education. Mirici is developing a second transitional home to serve female identifying youth to be completed in the next 12 months.

Mirici is led by a diverse, 16-member Board of Directors. Board member skills/professions include commercial real estate, certified public accounting, auditing, marketing, development, human resource management, operations management, law, school board leadership and experience as a consumer of Mirici services.

Julie Ann Avin, President and CEO, has led Mirici for over 30 years. She has a Master of Education in Counseling from Clemson University and a BS in Business Administration from Charleston Southern University. She created Mirici’s housing programs, expanded its behavioral health programs including creating the ACT teams and developed the youth programs. In addition to directing Mirici, she has held leadership roles on numerous housing and homeless related Boards, including the Midlands Area Consortium for the Homeless; SC Interagency Council on Homelessness; Midlands Housing Trust Fund; and Midlands Housing Alliance/Transitions Homeless Recovery Center.

Susan O’Neal, Chief Financial Officer, has 25 years’ experience in accounting and financial management including 13 years in nonprofit financial management. O’Neal oversees finances for Mirici’s HUD 811 and CoC housing programs, audits for Mirici, each of which is subject to a single audit. She is experienced in managing public funds including federal, state and local government funds. She has a BA in Accounting from the University of South Carolina and a certificate in Nonprofit Organizational Management.

Anita Floyd, Chief Operating Officer, developed and managed a transitional housing program for homeless women in Columbia. She is an experienced grant developer and manager. As Senior VP at United Way of the Midlands, she assisted in the development of Transitions Homeless Recovery Center and led the repair program for over 250 homes damaged in Columbia’s 2015 floods. She oversees Mirici’s housing and safety programs. She has an MA in International Studies from the University South Carolina and a BA in Political Science from the University of Illinois.

Julie Plane, Chief Clinical Officer, directs and manages Mirici’s adult clinical services including overseeing adherence to CARF standards and Assertive Community Treatment fidelity. She has 20 years of experience as a hospital social worker including serving as manager of medical social at Lexington Medical Center. She has an MSW from the University of South Carolina, A BSW from Winthrop and is an LISW-CP.

12. Project Description

Describe your project in terms of who, when, what, why and where.

Mirici requests funding to support the expansion and quality improvement of its Assertive Community Treatment (ACT) program. ACT is an evidence based treatment modality for providing behavioral health treatment to people with complex histories, serious and persistent mental illness, and obstacles to participating in clinic based services including people who are homeless.

People who have been homeless, especially for extended times, experience deep poverty, housing instability, poor health and trauma. To best support their path to recovery, Mirici adopted Assertive Community Treatment (ACT) in 2005. ACT is a multidisciplinary team approach for providing healthcare services in the natural community. The consistent, caring, person-centered relationships have a positive effect upon outcomes and quality of life for clients including improving housing stability and reducing hospitalizations—measures that Mirici’s program achieves. ACT teams include a psychiatrist, counselors, social workers, nurses, substance abuse counselors, and peer support specialists. The approach is integrated so clients receive comprehensive services from a single provider. The 10:1 staff/patient ratio makes it possible to take services to the client including in their homes or other locations that are convenient and safe for them.

As noted, Mirici is experienced providing ACT services, has the only CARF accredited ACT program in the state. “CARF,” the Commission on Accreditation of Rehabilitation Facilities, is an independent, nonprofit accreditor of health and human services. Mirici also has been under contract with SC Department of Mental Health for eight years to provide training to other teams in the state. Mirici has implemented and continuously maintained fidelity to the Dartmouth model. As of July 1, 2023, the SC Department of Health and Human Services (DHHS) is changing the reimbursement rates and requirements for ACT. Qualifying ACT programs will need to adopt the TMACT (Tool for Measurement of ACT) evaluation tool developed at the University of North Carolina Chapel Hill to guide higher quality implementation. The tool represents an update to the Dartmouth model that increases flexibility and promotes individualized application of resources. The increased flexibility and individualization will be supported by a “bundled” Medicaid reimbursement rate in SC.
ACT providers in SC will have two years to achieve the higher standard. Mirici will need to add new positions to meet fidelity including additional nursing staff, a quality assurance manager and peer support specialists. Mirici requests Richland County Community Impact funding to hire an additional Registered Nurse (RN) and the quality assurance manager. Proposed outcomes include:
The nurse will be added to one of Mirici’s two ACT teams. The team will have an initial caseload of 75 clients. The nurse will average of 85 visits/month or approximately 20 visits/week.
Mirici anticipates hiring the RN in the second quarter of the grant term.
Mirici will improve quality of its ACT team.

Proposed timeline
July 2023—Mirici receives training in TMACT; develops position descriptions for new team members.
August 2023—Post for the Quality Assurance Manager Position.
September 2023—Hire Quality Assurance Manager; post for RN
October 2023—Hire RN
November 2023—Integrate RN into team; begin seeing patients
January 2024—First fidelity report (required by DHHS) to serve as baseline.
June 2024—Second fidelity report (provided internally by Quality Assurance Manager) to gauge changes.

Benefit To The Community

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.
Mirici’s two Assertive Community Treatment (ACT) teams will serve up to 150 people across Richland County who are extremely low income (30% AMI), homeless or at high risk of homelessness and who have been diagnosed with severe and persistent mental illness. All of those served will be adults (age 22 and older). Based on experience, 55% will be between 45 and 64; 28% will be between 22 and 44 and 17% will be 64 and older. Almost exactly half of behavioral health clients identify as female; half as male and less than 1% as nonbinary. African Americans represent 57% of those served, whites 42% and less than 1% are other or not reported.

Mirici’s proposed program addresses individual and community problems. Obviously, supporting people to achieve mental wellbeing and housing stability significantly resolves individual and family problems. While Mirici reports on 12 month tenure in housing as an indicator of stability, over a third of Mirici CoC residents have been housed for at least ten years and we have clients who entered as early as 2004. Similarly, Mirici behavioral health clients remain in services—some in ACT and others in maintenance services.

Homelessness and poor mental health also are community problems. Inadequate supplies of quality affordable housing and challenges accessing mental health services contribute to homelessness. Homelessness leaves one vulnerable to encounters with criminal justice system, increasing the chance of arrest and incarceration. For example, in an effort to reduce the number of homeless people downtown, the City of Columbia recently stepped up arrests—arresting 72 people in two weeks. This creates expenses for the county which operates Alvin S Glenn. Arrests also create long term obstacles to employment and housing eligibility for those incarcerated. CPD recently broke up 45 homeless camps. Without alternatives for those living in camps, this tends to disperse the homeless across the county and further from services.

Unfortunately, there also is a relationship between mental illness and incarceration. According the Bureau of Justice Statistics, about 43% of state and 23% of federal prisoners have a history of a mental health problem. The 2015 published annual cost of incarcerating someone in a SC prison is over $20,000.

Engagement, behavioral health treatment and supportive housing are less expensive alternatives to incarceration and acute care hospitalization.

For over 20 years, evidence has affirmed that supportive housing dramatically reduces the use of crisis services including incarceration, shelter use and emergency health care. Mirici’s annual analysis of people enrolled in Mirici behavioral health services and housing demonstrate these health care savings. Comparing the use of inpatient hospital and emergency department services one year, pre and post enrollment of Mirici clients has resulted in an annual average of $6.42 million in avoided critical care medical costs over the last five years.

Sustainability

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.
A Richland County Community Impact grant would help Mirici to build the ACT team to the new SC DHHS TMACT standards. The new bundled Medicaid reimbursement rate is projected to support the two proposed new ACT positions when the team is fully operational. Mirici also has a successful track record of securing grants to support programs.
Partnerships/Community Support

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):

Mirci works with dozens of community partners to improve mental wellbeing and housing tenure for people with greatest obstacles to stability. Mirci staff provides leadership to MACH, the local, HUD-recognized Homeless Continuum of Care—our Chief Clinical Officer serves as Chair. MACH is the local planning group for services and housing and collectively submits an annual supportive housing application to HUD through which Mirci secures almost $2 million. Mirci collaborates with local county partners including LRADAC and Columbia Area Mental Health for both referrals and services. The benefits team works with Richland County DSS to secure SNAP benefits for eligible clients and clinicians/case managers work with Protective Services to assist vulnerable children and adults. Mirci collaborates with local shelters and transitional housing programs including Transitions, Oliver Gospel Mission, Toby’s Place, Homeless No More and the City of Columbia’s Pallet program to engage clients in treatment, assist with benefits applications and screen them for supportive housing. Cooperative Health provides services to Mirci clients in their offices and on-site. CAN provides on-site HIV screening and education. Mirci works with local school districts to identify homeless and at risk youth for our youth housing. Mirci works closely with the Richland County Public Defender’s Office who assists and refers adult and youth clients to Mirci services. Mirci also collaborates with CPD and the Sheriff’s office to identify and support clients who need Mirci services. Prisma supports Mirci and Mirci works with Prisma patients who are homeless and who have behavioral health needs. Mirci also provides ACT training to Prisma’s team. Palmetto Place provides and accepts referrals for youth needing transitional housing.

Outcomes

16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.

The goals of the program are to improve the quality and quantity of Mirci’s ACT services. A Richland County Community Impact grant will allow Mirci to add an RN to the ACT team to increase medical support to clients in the community and will allow Mirci to hire its first quality assurance manager who will continually monitor fidelity of the team to the TM ACT model that SC DHHS is requiring for ACT programs to qualify for the new bundled reimbursement rate.

The addition of a registered nurse will increase the number of medical visits to ACT patients. The role of the nurse on the ACT team includes: (1) administer and document medication treatment; (2) screen and monitor clients for medical problems/side effects; (3) communicate and coordinate services with the other medical providers; (4) engage in health promotion, prevention, and education activities (i.e., assess for risky behaviors and attempt behavior change); (5) educate other team members to help them monitor psychiatric symptoms and medication side effects. Once the RN is fully trained and integrated into the ACT team, the nurse will average 85 patient visits/month. Patient outcomes from ACT treatment include reduced symptom severity, reduced hospitalizations and increased housing stability. Mirci measures these outcomes annually but results are measured after clients have been enrolled in services for a year. Given the shortened timeframe, Mirci will report the following patient results for the program:

# of medical visits/patient
% of patients achieving progress on their plans of care

These data will be pulled from Mirci’s medical database, Cerner.

Mirci will measure the quality of the program. The quality assurance manager will continually monitor quality against the TM ACT scale. A DHHS-required fidelity report will be provided in January and an internal fidelity report will be completed in June for the final Community Impact grant report.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.

Hospitality Tax, Accommodations Tax, ARPA
ARPA $1,000,000 awarded over two year term; CDBG CV $150,000 awarded over 2 year term

Budget

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>Community Impact Grant Request</th>
<th>Other Funds</th>
<th>In-Kind Donations</th>
<th>In-Kind Services</th>
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IT (laptops, software) $ 2,200.00 $ 3,800.00 $ 0.00 $ 6,000.00
Office supplies and administration $ 380.00 $ 48,750.00 $ 0.00 $ 49,130.00
Program Supplies incl medical supplies $ 1,208.50 $ 1,950.80 $ 0.00 $ 3,159.30
Staff expenses incl cell phone and mileage $ 3,711.50 $ 15,408.00 $ 0.00 $ 19,119.50
Bank Charges $ 0.00 $ 4,200.00 $ 0.00 $ 4,200.00
Building and Occupancy $ 0.00 $ 120,945.00 $ 0.00 $ 120,945.00

Total $ 150,000.00 $ 2,199,145.58 $ 0.00 $ 0.00 $ 2,349,145.58

### Income Sources

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<td>Prisma</td>
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<td>Nord Family Foundation</td>
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<td>Janssen</td>
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<td>Colonial Life/Unum</td>
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<td>Medical Billing</td>
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<td>$ 500,000.00</td>
<td>$ 287,600.00</td>
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### Budget Narrative

CIG notes:
Personnel: Quality Assurance Manager-1 FTE at $75,000 plus 20% fringe for 10 mos (9/23-6/24); RN -1 FTE @$75,000 plus 20% fringe for 9 mos (10/23--6/24). IT= 2 laptops and software for new staff @ $1,100 ea. Office supplies for each new hire@$20/mo from hire through grant term. Program supplies for nurse incl: Gloves - $14/100 pairs x 9mths=$126, Sanitizer - $7.50/33oz bottle, 3 bottles per month, x 9mos=$202.50, Syringes - $50/200 syringes, x 9mos=$450, Portable Disposable Sharps Container - $20/mo, 1 per month, x 9 mos =$180, misc items - Band-Aids, alcohol wipes, portable blood pressure set, pulse oximeter, etc. $250.

Non RC budgeted items include additional clinical and administrative staff; building and occupancy, IT support, and client expenses.

Mirci respects the value placed on in-kind goods and services but the medical nature of the program precludes volunteer services. Mirci uses volunteers in housing programs including for painting and landscaping and the community generously donates hygiene items, shelf-stable food, laundry pods, new bath towels and undergarments, etc. for clients.

<table>
<thead>
<tr>
<th>Required Attachments</th>
<th>top</th>
</tr>
</thead>
<tbody>
<tr>
<td>Documents Requested</td>
<td>*</td>
</tr>
<tr>
<td>Required?</td>
<td>✔️</td>
</tr>
<tr>
<td>Attached Documents</td>
<td>*</td>
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<tr>
<td>P&amp;Ls for 2021 and 2022</td>
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<td><strong>Application ID:</strong> 445407</td>
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<tr>
<td>-----------------------------</td>
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<tr>
<td>IRS determination letter indicating the organization's 501 c 3 charitable status</td>
<td><strong>IRS letter</strong></td>
</tr>
<tr>
<td>Proof of current registration as a charity with the SC Secretary of State's Office</td>
<td><strong>Mirci Sec of State</strong></td>
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<tr>
<td>List of organization's current Board Members/Directors</td>
<td><strong>2023 BOD</strong></td>
</tr>
<tr>
<td>Most recent 990 tax return or if you file a 990 post-card attach a financial report showing financial status</td>
<td><strong>990</strong></td>
</tr>
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<td>Richland County business license or business license assessment survey form (this form shows that a business license is not needed for your organization)</td>
<td><strong>Mirci business license</strong></td>
</tr>
<tr>
<td>Proof of Insurance- General Liability or WIC (required if there are 4 or more employees &amp; payroll is greater than $3,000)</td>
<td><strong>insurance proof</strong></td>
</tr>
<tr>
<td>Organization W-9</td>
<td><strong>Mirci w-9</strong></td>
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*ZoomGrants™ is not responsible for the content of uploaded documents.*
Richland County Government
Administration
FY24 Community Impact Grant Program
Deadline: 7/31/2023

Oliver Gospel Mission

Meals and Mental Health: Services that Support Individuals Experiencing Homelessness

Jump to: Application Questions  Budget  Required Attachments

$ 50,000.00 Requested
Submitted: 7/26/2023 2:47:03 PM (Pacific)

Project Contact
Lauren Hopkins
grants@olivergospel.org
Tel: 803-254-6470 x1008

Additional Contacts
lauren.hopkins@olivergospel.org,
william.huff@olivergospel.org

Application Questions top

1. Incorporation Date
07/28/1967

2. Mission Statement
You may also include any long-range plans and goals for your agency as a whole.
The mission of Oliver Gospel is to engage and transform lives together through the power of Christ's love. We are devoted to guiding those in need from desperation to transformation.

Project Information

3. Project Title
Meals and Mental Health: Services that Support Individuals Experiencing Homelessness

4. Which District(s) is the geographic focus of this project?
Please select all that apply, if focus is not countywide.

- Countywide (All)
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
5. Which impact area will your project serve?

Please select all that apply.

- Affordable Housing
- Education
- Recreation
- Health & Safety
- Workforce Development
- Food Insecurity

6. Project Start Date

10/01/2023

7. Project End Date

N/A - This project is ongoing

8. Total Project Cost

950000

9. Total Amount Requested

50,000

10. Percentage of the Project Cost Requested

\[
\frac{\text{Amount Requested}}{\text{Total Project Cost}} \times 100
\]

6%

11. Organization Background

Include recent accomplishments and success with similar programs.

Oliver Gospel Mission is a faith-based 501(c)(3) organization that engages and transforms lives together through the power of Christ's love. We have served those experiencing homelessness and crises in the Midlands community for 135 years. We are the oldest rescue mission in the southeast and the sixth oldest in the United States. Founded by Reverend Oliver in 1888, Oliver Gospel began its service in Columbia by providing hearty meals, night-by-night shelter beds, clean showers, and chapel services to those in need. Through the support of community members and faithful donors, our services have expanded to transitional housing for up to 6 months, case management, addiction recovery treatment, mental health counseling, and career and life skills development. Through the years, we have served thousands of individuals and families experiencing homelessness and poverty. Though we are in Richland County, South Carolina, any adult in need may participate in our programs.

In 2017, the agency expanded its mission by opening Toby's Place, a transitional housing program for Women and Children. Toby's Place provides women with transitional housing for up to 18 months, budgeting, and life skills classes that address the root causes of each individual's and family's key challenges.

Oliver Gospel also has three social enterprises that aim to support its mission. The Oliver Gospel Roastery, Thrift Store, and Hope Shop boutique generate organizational revenue and provide participants with job training and employment. Additionally, we seek to transform community members' minds and actions on the problem of homelessness and allow them to interact with our clients uniquely. These businesses help us to achieve the organizational vision of transforming lives through physical, spiritual, and relational support to lead full and healthy lives.

In 2022, Oliver Gospel assisted 848 unique individuals who were experiencing homelessness. We provided 70,020 meals, 13,866 items of clothing, 2,483 nights of shelter, 1,820 hours of life skills classes, 325 hours of adult counseling, and 184 hours of play therapy. We are blessed to provide so many homelessness services and are thankful for the opportunity to collaborate with Richland County Government again.

12. Project Description

Describe your project in terms of who, when, what, why and where.

Through the “Meals and Mental Health: Services that Support Individuals Experiencing Homelessness” project, Oliver Gospel Mission hopes to provide individuals in our programs with 11,520 meals and 18 adult mental health, play therapy, or family therapy sessions, and 10 mental health assessments.

MEAL SERVICES:
In 2022, Prisma Health conducted a Community Health Needs Assessment (CHNA) during which the hospital system surveyed residents of several counties across South Carolina, one of which was Richland County. Through the study, researchers shared that access to healthy foods was a barrier to achieving overall well-being. Specifically, (1) overweight and obesity, and (2) heart disease, and stroke were among the top health priorities across the Midlands.

Each weekday, Oliver Gospel opens the dining hall doors to men, women, and children of any age who is hungry, and provides them with sack lunches on the weekends. One’s ability to receive a hearty and nutritious meal is available regardless of their housing status or enrollment in an Oliver Gospel shelter program. In addition, the organization gives three meals daily to adults and children in our shelter programs. The number of meals Oliver Gospel distributes is evidence of the food disparity individuals experience across our Richland County community. In 2022, Oliver Gospel provided 5,835 meals each month to community members and program participants, totaling 700,200 meals for the year.

All meals are prepared by paid staff and participants who seek to gain employability skills. Volunteers from across the area gather in the dining hall daily to distribute meals, give a warm smile, and provide encouragement to those experiencing economic and emotional hardships.

Through eating a balanced meal, we hope that clients & community members reduce their risk of developing obesity, heart disease, or a stroke, & strengthen their likelihood of being strong & healthy.

COUNSELING SERVICES:
In addition to nutrition, mental health was the other top health priority identified by Prisma Health. Community members reported that their primary barriers to accessing mental health services were the cost of care/no insurance, long waiting lists, or lack of behavioral health services. The report states, “Nearly 30% of survey respondents have been diagnosed with depression or anxiety, yet 1 in 4 do not believe they could easily get treated for a mental health illness or substance abuse disorder.”

Oliver Gospel Mission understands that many of our clients have experienced trauma & that mental health services are a vital part of healing & growing. For this reason, before a woman checks into Toby’s Place, they are required to complete a mental health assessment conducted by a licensed practitioner at Palmetto Counseling Associates, LLC (PCA) or Post-Trauma Resources, LLC (PTR). These assessments allow staff adequately prepare for some of the mental health challenges that some of the ladies may experience while at the facility and aid case managers in developing a case plan for ultimate emotional growth. Each assessment costs Oliver Gospel Mission $350 per client and is currently paid through donations from generous donors.

One important intervention that we offer clients in our transitional program is counseling by a licensed counselor or social work, which cost the agency $29,292 last year. Oliver Gospel’s partnerships with PCA or PTR give individuals and families an opportunity to heal from past trauma, identify triggers, and reach their social and emotional goals. These agencies charge Oliver Gospel a reduced rate of approximately $80 per session, and counseling staff either come to the shelter to facilitate weekly or bi-weekly sessions or an Oliver Gospel case manager transports clients to the counseling office. During the 2021-2022 fiscal year, adult counseling services were paid for by a $5,000 grant from Forest Lake Presbyterian Church and from donations from caring community members. However, due to limited funding, we were not able to help all clients who desired to join mental health counseling.

Children with parents in our transitional program also engage in play therapy to heal and grow. A $25,000 grant from the Lampton Family Foundation funded this initiative and paid for creating Toby’s Place’s play therapy room, necessary toys, furniture, supplies, and therapy sessions. Eight children experiencing homelessness received weekly play therapy services through the Lampton Family Foundation’s gift. Ethnically diverse three- to 12-year-olds processed their feelings and practiced healthy coping skills through weekly individual and group therapy sessions. Cumulatively, the children participated in 184 one-hour play therapy sessions over 23 weeks. Three dedicated and skilled student interns pursuing a Graduate Certificate in Play Therapy from the University of South Carolina and their clinical professor facilitated the play therapy sessions at Toby’s Place. The Lampton Family Foundation’s grant cycle ended in March 2023, and additional funding is necessary to continue the healing processes for youth. Therefore, we are hoping to partner with PCA or PTR to provide play and family therapy sessions.

Our goal is to offer transitional program clients counseling services if they choose to engage, so they increase their likelihood of success while at Oliver Gospel and beyond.

PROJECT GOALS:
- 45 transitional participants will participate in mental health, play, or family therapy sessions.
- 10 participants will complete a mental health assessment.
- 11,520 meals will be served.

IMPLEMENTATION TIMETABLE:
1. Implementation of meals & counseling services – Ongoing
2. Publish press release – Within 30 days after the award
3. Invitation to Richland County for check presentation with Executive Director & Board Chair
4. Data Collection – Ongoing
5. Progress Reports – Quarterly/Semi-Annually
6. Adjust Programs as needed – Monthly discussions with programs department
7. Final Report – Within 30 days after the conclusion of funding

**Benefit To The Community**

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.

Richland County’s gift of $50,000 will allow Oliver Gospel to prepare and distribute 11,520 meals, at approximately 2.17 per meal. In addition, the funds will give 15 men, 15 women, and 15 children the opportunity to participate in 6 individual or family counseling sessions each, and 10 mental health assessments.

We anticipate that participant demographics during the next fiscal year will be similar to the current numbers. Between October 1, 2022 and July 26, 2023, Oliver Gospel has served 871 people (814 adults and 57 children) in our shelter programs. One hundred percent of the individuals currently reside in Richland County. Additional demographics include:

**GENDER:**
- 90% were males
- 10% were females

**AGES:**
- 4% were newborn to 5 years old
- 3% were 5-12 years old
- 6% were 18-24 years old
- 20% were 25-34 years old
- 17% were 35-44 years old
- 18% 45-54 years-old
- 19% 55-61 years-old
- 13% were 62 years old or older

**RACE:**
- 65% were Black or African Americans
- 31% were White or Caucasian
- 1% were American Indian, Alaska Native, or Indigenous
- 1% were Native Hawaiian or Pacific Islander
- 2% of clients didn’t know, clients refused, or the data was not collected

**ETHNICITY:**
- 96% were Non-Hispanic
- 4% were Hispanic

**MENTAL OR PHYSICAL HEALTH DISORDERS AT PROGRAM ENTRY**
- 19% shared that they have a known mental health disorder
- 18% shared that they have a physical disability
- 9% shared that they have a chronic health condition
- 8% shared that they have an alcohol or drug disorder
- 4% shared that they have a developmental disability
- 1% shared that they have HIV or AIDS
- 41% of clients didn’t know, clients refused, or the data was not collected

**VICTIMS OF DOMESTIC VIOLENCE (CURRENT OR PAST):**
- 84% were not a victim of domestic violence (DV)
- 8% were victims of domestic violence
- 8% of clients didn’t know, clients refused, or the data was not collected

**FLEEING DOMESTIC VIOLENCE**
- 64% of victims were not fleeing DV
- 18% of victims were fleeing DV
- 18% of clients didn’t know, clients refused, or the data was not collected

**PRIOR LIVING SITUATION BEFORE ENTERING OLIVER GOSPEL MISSION:**
- 62% came from a homeless situation
- 21% came from temporary or permanent housing situations
- 11% came from an institutional setting
- 6% of clients didn't know, clients refused, or the data was not collected

The Richland County community will benefit from this project in multiple ways. Over 11,520 meals will be distributed to adults and children who do not have the resources to purchase groceries or prepare food. Their bellies will be full of hearty and balanced meals. Their stress will reduce knowing that they can count on Oliver Gospel to offer a meal when they are hungry. In addition, kind hearts and warm smiles from staff and volunteers will encourage the families to press toward their goals and gain/maintain assistance from a homeless service provider or homeless prevention program.

In addition to food, 45 individuals in Richland County will receive access to mental health counseling, process past traumatic experiences, create a plan to overcome fears and establish attainable goals. They will increase their confidence and increase the likelihood of transitional program success and achieving their housing, employment, financial management, and health goals.

Sustainability

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.

Oliver Gospel Mission has been providing meals to people experiencing homelessness since 1888 and began offering counseling to transitional program participants in 2022. To maintain funding so these services can continue following the F24 Richland County Community Impact Grant cycle, we will continuously apply for additional grants. In 2023 alone, we have applied for $435,000 worth of grants to support this entire project. In addition, Oliver Gospel hosts two events annually that generate funds for these services. We anticipate that the 15th Annual Charity Golf Classic and the 3rd Annual Benefactors Dinner will bring in $101,475 during the current fiscal year. In addition to grants and events, we plan to raise $817,650 through donations from individuals, businesses, and churches, as well as donor-advised funds and IRA distributions.

Partnerships/Community Support

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):

Several nonprofit and for-profit organizations regularly support Oliver Gospel Mission by donating food items. While Krispy Kreme provides donates for participants twice per week, Publix generates donates groceries bi-weekly, and Harvest Hope donates food items monthly. In addition, Sharing God's Love, a nonprofit located in Richland County, gathers food from area grocery stores and brings them to Oliver Gospel several times per month. Members of various community groups volunteer each week, helping to prepare and serve meals at the Men's Center and Toby's Place.

We partner with several other organizations to help participants reach their health, employment, financial, and housing goals. Partners that provide health screening, wellness treatment, mental health counseling, and drug/alcohol counseling include Eau Claire Cooperative Health Center, Columbia Area Mental Health Center, Lexington/Richland Alcohol and Drug Abuse Council, Alcoholics Anonymous, and Narcotics Anonymous.

Additional organizations provide workforce development, benefits, and affordable housing services to participants at Oliver Gospel. These agencies include Richland County Library, SC Works, Fast Forward, and the Columbia Housing Authority.

Collaboration with these and other community organizations helps participants not only establish goals, but also put action toward gain housing and long-term stability.

Outcomes

16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.

With Richland County's help, the following goals will be accomplished:
- 45 transitional participants will participate in mental health, play, or family therapy sessions.
- 10 participants will complete a mental health assessment.
- 11,520 meals will be served.

The following data collection measures are currently being employed, and will continue to do so.
1. Meals distributed will be logged inside an internal tracking sheet and the Homeless Management Information System (HMIS).
2. Counseling session attendance will be logged inside the HMIS.
3. The completion of mental health assessments will be logged.
4. Case managers will note the establishment of, progress toward, and accomplishment of goals.
5. Case managers will also note when participants are referred to community partners and the services that were received.
6. Case managers will speak with participants regularly about their overall emotional well-being and needs that they have.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.
   Hospitality Tax, Accommodations Tax, ARPA
   No

### Expense Narrative

**Expense #1 - Community Impact Grant Request Expense Column:**
Oliver Gospel serves an average of 58,351 meals per month to hungry clients and general community members.
- 11,521 meals x $2.17 per meal = $25,000.57
- Total Meals cost: $25,000.57

The Richland County grant will cover $25,000 worth of meals, while another income source will pay the remaining 57 cents.

**Expense #2 - Community Impact Grant Request Expense Column:**
Adult, child, and family counseling sessions are offered to clients in our transitional programs. Sessions are provided by a licensed social worker or counselor at Palmetto Counseling Associates (PCA) or Post Trauma Resources (PTR), independent counseling agencies located in Columbia, SC.
- 15 men x $80 per session x 6 individual sessions = $7,200
- 15 women x $80 per session x 6 individual sessions = $7,200
- 15 children x $80 per session x 6 individual play or family therapy sessions = $7,200
- Total Counseling Cost: $21,600

Each woman who enters the transitional program must complete a mental health assessment, which is completed by a clinical professional at PCA or PTR.
- 10 women x $350 per mental health assessment = $3,500
- Total Mental Health Assessment Cost: $3,500

  Total Mental Health Counseling/Evaluation cost: $25,100

  The Richland County grant will cover $25,000 worth of mental health counseling services, while another income source will pay the remaining $100.

## Required Attachments

<table>
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<tr>
<th>Documents Requested</th>
<th>Required?</th>
<th>Attached Documents</th>
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</thead>
<tbody>
<tr>
<td>Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the application.</td>
<td>☑️</td>
<td>Organizational Operating Budget</td>
</tr>
<tr>
<td>IRS determination letter indicating the organization's 501 c 3 charitable status</td>
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Application ID: 446169

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Application Questions

1. Incorporation Date
   October 21, 1985

2. Mission Statement
   You may also include any long-range plans and goals for your agency as a whole.
   Founded in 1985, PALSS has a mission to provide education, health, housing, and human services to persons and communities affected by chronic illness with a historical focus on HIV and AIDS.

   PALSS works to make a significant impact on the health and health outcomes of the communities that we serve. Our vision is that people living with HIV and other chronic illnesses can live without fear, stigma, and isolated; that as a community, we can address the causes of preventable disease openly and effectively to ultimately reduce or eliminate future HIV infections. During strategic planning that included the Board of Directors, staff, volunteers, and community stakeholders, PALSS created a plan of increasing and expanding health care services to provide services to hard-to-reach, underserved populations. To this end, PALSS has a long-range goal of becoming a full-service community health center.

Project Information

3. Project Title
   Care Coordination Program Services

4. Which District(s) is the geographic focus of this project?
   Please select all that apply, if focus is not countywide.
   - [x] Countywide (All)
   - [ ] District 1
   - [ ] District 2
   - [ ] District 3
   - [ ] District 4
5. Which impact area will your project serve?
*Please select all that apply.*
- Affordable Housing
- Education
- Recreation
- Health & Safety
- Workforce Development
- Food Insecurity

6. Project Start Date
July 1, 2023

7. Project End Date
June 30, 2024

8. Total Project Cost
120912

9. Total Amount Requested
50000

10. Percentage of the Project Cost Requested
\[(\text{Amount Requested} / \text{Total Project Cost}) \times 100\]
41%

11. Organization Background
*Include recent accomplishments and success with similar programs.*
PALSS was established in 1985 as the first non-governmental organizational response to HIV and AIDS in South Carolina. The agency was defined as an alternative, non-bureaucratic organization designed to provide services for all stages of HIV disease and without regard to income or demographics. PALSS' service area is the Columbia (SC) Metropolitan Statistical Area inclusive of Richland, Lexington, Fairfield, Newberry, Kershaw, Clarendon and Lee Counties, encompassing both urban and rural populations. The agency is located in Columbia, the state capital of South Carolina and the largest city in Richland County. Richland County historically has ranked highest for rates of HIV and AIDS in South Carolina, according to data maintained by the South Carolina Department of Health and Environmental Control. PALSS' current mission is to provide education, health, housing, and human services to persons living with and communities affected by chronic illness with an historical focus on HIV and AIDS. PALSS provides community-based counseling and testing, medical and traditional case management, outreach, linkage to care, on-site medical care and pharmacy assistance to a variety of populations in the Richland, Lexington, Fairfield, Newberry, Kershaw, Clarendon, and Lee counties.

In 2021, PALSS received a grant award from the centers for disease control and prevention to provide HIV/STI/viral hepatitis/MPox counseling, testing, referral to service and outreach. This five-year grant award ensures access to testing services for persons and communities in the Midlands of South Carolina. PALSS received the only grant awarded in South Carolina. PALSS has provided community-based counseling testing and referral services in the Midlands area for almost 20 years.

PALSS has provided short-term rent, mortgage and utility assistance, as well as permanent housing placement since 1992 as a contractor with the South Carolina Department of Health and environmental control (DHEC) and subsequently the city of Columbia. In 2022, PALSS received a grant award from the US Department of Housing and Urban Development (HUD). This award, housing as an intervention to fight AIDS, provides short-term rent, mortgage, and utility assistance; permanent housing services; tenant-based rental assistance; job and vocational coaching; and case management services for persons living with HIV in Richland and Lexington Counties of South Carolina.

In August 2017, PALSS began providing on-site HIV primary care. We began services with a contracted nurse practitioner who provided care and treatment to 12 persons in the first year. Currently, we provide medical and treatment to over 260
patients. PALSS has provided medical case management, peer adherence, and prescription assistance for since 1992. In August 2017, PALSS began providing on-site HIV primary care. Currently, PALSS providers include one full-time adult nurse practitioner who specializes in HIV primary care and a .18 FTE internist. This medical staff is supported by a 1.0 FTE lab coordinator/phlebotomist, a 1.0 FTE medical assistant and 1.3 FTE licensed Behavioral Health Specialists will provide mental health and substance use assessment, counseling and referral to treatment.

12. Project Description

Describe your project in terms of who, when, what, why and where.

PALSS request funding to support expansion of our HIV care coordination program. Our care coordination program currently provides care and treatment services to over 260 patients. This request for expansion of the care coordination program will allow us to increase the hours that our physician is available to patients and increase the number of patients who will be able to receive care services. This funding will allow us to increase our current position from .18 FTE to .5 FTE, representing an increase from 7.5 hours per week to 20 hours per week. These additional hours will allow us to increase telehealth services thus reducing barriers for persons who work during the day or who have issues with transportation.

The HIV Care Coordination program offers a range of medical services that are tailored to meet the needs of persons living with HIV. Services include regular follow-up, diagnosis and treatment of HIV related complications, medication management, and monitoring of viral load and CD4 count. The goal of care coordination is to ensure that patients reach and maintain viral suppression. Our HIV primary care program provides access to antiretroviral therapy that helps suppress the virus, improves the immune function and reduces the risk of transmission. With support from specialized medical case management, behavioral health, linkage to care, peer navigation and other support services, the care coordination program emphasizes preventive care rule to promote overall health to reduce risk of opportunistic infections. This includes vaccinations, screening for sexually transmitted diseases (STI), counseling on risk reducing behaviors and mental health counseling and referral for substance use treatment.

Benefit To The Community

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.

The expansion of the HIV Care Coordination Program will contribute to improved health outcomes for individuals living with HIV in Richland County. Effective treatment helps persons living with HIV to spread the virus, improves immune function, and reduces the risk of opportunistic infections. This not only enhances the quality of life for the patient but also decreases the transmission of HIV in the community.

PALSS Care Coordination program offers holistic care that goes beyond medical treatment. We provide psychosocial support, behavioral and mental health counseling, and referrals to address emotional, mental and social challenges faced by individuals living with HIV. This holistic and trauma-informed approach helps individuals cope with their diagnosis, manage the impact of HIV on their lives and assist in navigating the healthcare system effectively.

As a primary care program, the care coordination program contributes to reducing stigma and discrimination associated with HIV. With a focus on community outreach and education, we will promote understanding, empathy, and acceptance within the community of persons living with HIV while helping to dispel myths and misconceptions of HIV. These efforts help challenge stereotypes and foster more supportive and inclusive environment for individuals living with HIV.

By providing timely and effective treatment, PALSS Care Coordination program helps individuals living with HIV to maintain their health and productivity and reduce the burden of healthcare costs in the long term. By preventing new HIV infections through treatment, PALSS’ program contributes to healthcare cost savings associated with managing HIV related complications.

PALSS’ Care Coordination is important to address the HIV epidemic in our communities and promote the well-being of individuals living with HIV in Richland County. Ultimately, our goal is to reduce the rate of HIV in Richland County and help to end the HIV epidemic.

Sustainability

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.

In order to increase the sustainability of the Care Coordination program and decrease reliance on the community impact grant, PALSS will forge partnerships with local healthcare providers, community organizations, and government agencies to leverage resources, share expertise, and enhance program sustainability. Collaborating with existing health care infrastructures can
help streamline referrals, access to care, and long-term support for individuals who test positive.

PALSS continuously seeks diverse funding sources to support the programs operations and expansion. This includes grants from other governmental organizations, foundations, corporate sponsors, and individual donors. PALSS will develop a sustainability plan that outlines multiple revenue streams and explores innovative fundraising strategies that can help ensure financial stability.

**Partnerships/Community Support**

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):

*Describe how your organization will work with others on this project.*

PALSS actively partners with the following organizations to provide primary care and treatment by way of referrals and partnership.

Transitions Homeless Shelter  
Vista Vision  
Prisma Health  
Medical University of South Carolina  
University Dental Services, PA  
Columbia Housing Authority  
South Carolina Department of Health and Environmental Control  
Allen University  
Benedict College  
University of South Carolina Health Services  
Eau Claire Comprehensive Health Services  
Lexington Treatment Center  
South Carolina Department of Alcohol and Other Drug Abuse Services  
LRADAC

**Outcomes**

16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.

The outcomes of the expanded Care Coordination program will contribute to improving the overall health and well-being of persons living with HIV in Richland County South Carolina.

An expanded care coordination program will enable patients to access timely medical care, initiate antiretrovirals therapy (ART) early, and greatly reduce the risk of disease progression. Through effective treatment and support for adherence, the program seeks to achieve a high rate of viral suppression among our patients. Viral suppression improves the health outcome of patients and reduces the risk of HIV transmission to others. A primary aim of our care program is to ensure that individuals diagnosed with HIV to remain engaged in care over the long-term. Through the provision of comprehensive medical, psychosocial, and supportive services, the Care Coordination program works to reduce barriers to retention and follow-up appointments, leading to improved health outcomes and overall well-being. With dedicated medical staff offering regular medical monitoring and appropriate treatment intervention, we strive to reduce the incidence and severity of HIV related complications. By promoting safer sex practices and facilitating access to Pre-exposure Prophylaxis (PrEP) for high-risk individuals and emphasizing harm reduction strategies, PALSS seeks to lower new HIV infection rates. By providing comprehensive care, addressing mental health needs, offering support groups, and promoting overall well-being, PALSS Care Coordination programs will help individuals lead fulfilling lives while managing their HIV infection.

These specific results will collectively and successfully contribute to the overall success and benefit to persons living with HIV and help to reduce the impact of the HIV epidemic on communities in Richland County.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.

*Hospitality Tax, Accommodations Tax, ARPA*

We have been informed that we were awarded ARPA funds but not for which grant program.
Expense Category | Community Impact Grant Request | Other Funds | In-Kind Donations | In-Kind Services | Total
--- | --- | --- | --- | --- | ---
Salary | $50,000.00 | $70,912.00 | | | $120,912.00
Consultant / Contractor | | | | | $0.00
Venue | | | | | $0.00
Equipment Rental | | | | | $0.00
Program Expenses | | | | | $0.00
Program Supplies | | | | | $0.00
Other | | | | | $0.00
**Total** | **$50,000.00** | **$70,912.00** | **$0.00** | **$0.00** | **$120,912.00**

Income Sources

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Budget Narrative

Salary:
1 medical internist to work on a part-time basis as a 0.5FTE employee. Employee hourly salary is $108 per hour.
$108 per hour x 1,040 hours per year = $112,320
Fringe for medical internist= $112,320 x 7.65% (Medicare and OASDI) = $8,592
Total Budget for Internist = $112,320 + $8,592 = $120,912.00
Richland County = $50,000
340B Program Income= $70,912

Required Attachments

Documents Requested
- Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the application.
- IRS determination letter indicating the organization's 501 c 3 charitable status
- Proof of current registration as a charity with the SC Secretary of State's Office
- List of organization's current Board Members/Directors
- Most recent 990 tax return or if you file a 990 postcard attach a financial report showing financial status
- Richland County business license or business license assessment survey form (this form shows that a business license is not needed for your organization
- Proof of Insurance - General Liability or WIC (required if there are 4 or more employees & payroll is greater than $3,000)

Attached Documents
- Financials
- IRS Letter
- SC Secretary of State's Letter
- Current Board Members/Directors
- 990 Tax Return
- Business License Assessment Survey
- Proof of Insurance - General Liability
- Organization W-9
Application Questions  top

1. Incorporation Date
   06/17/1983

2. Mission Statement
   You may also include any long-range plans and goals for your agency as a whole.
   Ending sexual violence through advocacy, education, and supportive services.

Project Information

3. Project Title
   Rape Crisis Rapid Response

4. Which District(s) is the geographic focus of this project?
   Please select all that apply, if focus is not countywide.
   - [ ] Countywide (All)
   - [ ] District 1
   - [ ] District 2
   - [ ] District 3
   - [ ] District 4
   - [ ] District 5
   - [ ] District 6
   - [ ] District 7
   - [ ] District 8
   - [ ] District 9
   - [ ] District 10
   - [ ] District 11
5. Which impact area will your project serve?

Please select all that apply.

- Affordable Housing
- Education
- Recreation
- Health & Safety
- Workforce Development
- Food Insecurity

6. Project Start Date
09/01/2023

7. Project End Date
09/30/2024

8. Total Project Cost
2158222.00

9. Total Amount Requested
60000

10. Percentage of the Project Cost Requested

\[
\left( \frac{\text{Amount Requested}}{\text{Total Project Cost}} \right) \times 100
\]

3%

11. Organization Background

Include recent accomplishments and success with similar programs.

Incorporated in 1983, Pathways to Healing (PTH) is a not-for-profit, 501(c)3 rape crisis center that serves victims of sexual violence in five South Carolina counties: Richland, Lexington, Newberry, Sumter, and Clarendon. Our mission is to end sexual violence through advocacy, education, and supportive services. The largest of fifteen rape crisis centers in South Carolina, we typically serve more than 2,000 survivors each year and provide more than 10,000 supportive services to them and their loved ones each year.

**During FY23 we served 2,320 SURVIVORS WITH 13,783 SUPPORTIVE SERVICES and EDUCATED 6,127 INDIVIDUALS to identify and prevent sexual violence.**

Our goals are to increase awareness of our no-cost services in underserved populations and expand our primary prevention education programming, especially in underserved areas.

**This project, Rape Crisis Rapid Response, will expand our 24/7 hotline and hospital accompaniment program. PTH staff members participate in an on-call rotation to take hotline calls and hospital accompaniments for rape victims. Each team member takes an average of eight 12-hour shifts per month in addition to their daily duties. This places a significant amount of stress on PTH staff members causing burnout and high turnover rates, which is costly for the agency. Many times, there are multiple victims waiting in emergency departments at once without an advocate due to lack of coverage. Often, victims grow tired of waiting alone and choose to leave prior to receiving a forensic medical exam.**

**We believe that creating the Rapid Response Advocate position will alleviate the pressure on current staff and provide PTH the opportunity to serve more survivors in a timely manner.**

PTH Services:

PTH strives to achieve our vision of healthy survivors thriving in a community free of violence through a three-tiered solution: 1) Advocacy for Survivors, 2) Community Awareness, and 3) Prevention Education.

Advocacy for Survivors

PTH provides supportive services including a 24-hour crisis hotline, hospital accompaniment, legal and personal advocacy, trauma-focused individual and group counseling, and community education in our five-county service area.

PTH serves primary survivors of sexual violence (those directly assaulted or abused) and secondary survivors (individuals who have been indirectly impacted by sexual violence). We serve children 8 and above, but on a case-by-case basis may offer services to children under age 8. All programming is offered free of charge.

Community Awareness

To adequately serve survivors and to ensure the community is aware of available services, PTH leverages the power of social
media and online content. We also use print materials and in-person outreach methods to increase awareness about sexual violence, promote availability of services, and educate the community.

Prevention Education
PTH offers a variety of programming for community members of all ages to develop skills for healthy relationships, prevent relationship violence, and prevent sexual assault/abuse. Instead of focusing solely on risk reduction or getting help after an assault occurs, primary prevention programs identify factors and behaviors that can lead to violence and work to modify them before violence occurs. We currently facilitate age-appropriate training for students attending schools throughout our five-county area, which is free of charge.

12. Project Description
Describe your project in terms of who, when, what, why and where.
Target Population: Who we serve and why PTH’s services are necessary.

Sexual violence is a public health crisis that impacts each and every person whether directly or indirectly. PTH serves primary survivors of sexual assault and their loved ones in five South Carolina counties. According to the World Health Organization (WHO), victims are three times more likely to suffer from depression, six times more likely to suffer from Post-traumatic Stress Disorder, 13 times more likely to abuse alcohol, 26 times more likely to abuse drugs, and four times more likely to contemplate suicide. These issues have widespread societal impacts contributing to poor health outcomes and poverty. Addressing sexual violence involves not only serving survivors after an assault has occurred, but also educating the community on methods of eliminating sexual violence altogether.

The rate of reporting sexual crimes to law enforcement in South Carolina is low, coinciding with national trends. Although reporting remains low, the state's rape rate has exceeded the national rate since 1982, according to the Valentine Center (www.greenvillenews.com. Accessed 2019) It is estimated that: “…the number of adult women in South Carolina who have ever been raped is nearly 200,000. This estimate of the magnitude of South Carolina's rape problem is conservative because it does not include women who have never been forcibly raped but who have experienced attempted rapes, alcohol or drug facilitated rapes, incapacitation rapes, or statutory rapes…Nor does this estimate include any types of rape that have been experienced by female residents of South Carolina who are currently under the age of 18. Nor does the estimate include male rape victims of any age.” (Kilpatrick, D. and Ruggiero, K. 2003).

When victims do have the courage to report, whether it is through PTH's hotline or at a local hospital, an immediate response is warranted. If supportive services are not immediately available, the likelihood of the victim reporting to law enforcement diminishes. PTH serves survivors regardless of whether they choose to report to law enforcement or not. While we discuss the benefits of reporting with victims, only approximately 30% of them file a police report. Victims often remain silent, and perpetrators go without accountability which perpetuates the issue. Our goal is to provide wraparound, holistic services that focus on how the assault impacted that victim’s life. By taking a well-rounded approach, we bring healing to every aspect of victims’ lives.

**RICHLAND COUNTY 24-HOUR RAPE CRISIS RAPID RESPONSE**
PTH crisis services are available 24 hours a day, 365 days per year. Our services are offered in-person at our offices, at community-based locations, and virtually. Survivors can contact us on our hotline at any time they have a need. Counseling sessions are available Monday-Friday between 9am and 5pm. We offer group therapy after 5pm and during lunch hours. To make all services accessible, we provide in-person supportive services at our headquarters in Columbia and at various partner locations throughout our five-county service area. Supportive services are also available online via telehealth for clients who may not be able to travel to our office.

Most individuals we serve are residents of Richland County where our headquarters is located. Because of the high demand for services, we also have an office at the Richland County Sheriff’s Department’s (RCSD) Victim Services Division. Our community-based approach is designed to eliminate barriers for victims and increase the number of individuals we reach with supportive services. This unique approach with RCSD is the first in the nation and has increased the number of victims referred to PTH by RCSD by 300 percent. Investigators say that our services help victims recover more quickly after a traumatic event, which makes the investigation go more smoothly. Our goal is to help victims out of the crisis so law enforcement can build stronger cases.

Benefit To The Community

13. Describe the benefit of this project to the community. Please include number of persons served, demographics of the audience served and the geographic location of those served.
A large number of sexual assault victims suffer both initial and long-term psychological consequences that, depending on the severity, can interfere with optimal functioning. The psychological impact of sexual trauma commonly includes symptoms of Post-Traumatic Stress Disorder (PTSD), anxiety, depression, and substance abuse (Courtis, 1998 and Hensley, 2002). Not
only do victims suffer from an array of immediate and chronic psychological symptoms, studies also show that rape victims are significantly more likely to commit suicide than non-victims (Kilpatrick, Edmunds & Seymour, 1992). Living in marginalized communities, much like those in Richland County, increases the risks for poor outcomes after an assault. The services provided through PTH seek to mitigate these severe effects of trauma.

**We specifically focus on serving the most vulnerable populations who have few financial resources for supportive services.**

South Carolina has traditionally had limited resources to deal with substance abuse, according to a new report from the South Carolina Institute of Medicine & Public Health. (Greenville News, accessed 3/21/18). PTH’s services takes the burden off the state’s limited resources for addiction treatment through our trauma-informed approach with clients.

Whereas the average cost of addiction treatment can cost up to $60,000 per month (see below), the average cost for a client who uses PTH services is approximately $4,000. This cost represents a typical client who has called the hotline three times, has been accompanied to the hospital, and has completed 6 months of individual treatment. The approximate cost of PTH services guarantees at least 6 months of in-depth, trauma-focused, evidence-based treatment.

GENERAL PAYMENT RANGES BY TREATMENT TYPE according to Addiction Center. Accessed 3/28/22:

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<th>Type of Program</th>
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<td>Detox</td>
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<tr>
<td>Inpatient</td>
<td>$400-$1,000/day 30 day/60 day/90 day</td>
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<td>Outpatient</td>
<td>$100–$500 per session Varies</td>
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<tr>
<td>IOP w/ Housing</td>
<td>$3,500–$5,000 per week Varies</td>
</tr>
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Because of the magnitude of this societal issue and its disrupting and damaging effects, it is critical that counselors are trained with specialized knowledge and skills when working with victims. Complex symptomology and co-morbid psychological issues often occur from the trauma induced by the sexual crime (Webb & Leehan, 1996). (Note: Complex symptomology and comorbidity can mean: a client who experiences depression as a result of the trauma then has trouble going to work, eventually gets fired, cannot pay rent, etc., further exacerbating the symptoms of trauma and continuing the cycle of a decrease in functioning.)

**The bottom line is this: when trauma is not properly addressed, symptoms of trauma build to produce other costly symptoms. When trauma is dealt with swiftly and appropriately, using evidence-based modalities like PTH uses, the symptoms are mitigated, resulting in clients who are able to achieve their optimal potential and serve as contributing members of society.**

Aside from psychological symptomology, there are other special therapeutic considerations that exist for victims of sexual violence. Socio-cultural influences, prior victimization, the specific nature of the assault, and victim-blaming are four unique considerations when working with this population of victims. PTH’s clinicians use specialized therapeutic interventions because they understand these therapeutic concerns. If quality services are to be delivered, skilled counselors are necessary to address these specific needs (Hemsley, 2002). PTH prides itself on providing the practitioners with the full scope of understanding on what it takes to serve victims of sexual crimes effectively.

From July 1, 2022 through June 30, 2023, we served a total of 2,320 survivors with 13,783 supportive services and educated 6,127 individuals to identify and prevent sexual violence.

**IN RICHLAND COUNTY ALONE, WE SERVED 1,050 SURVIVORS with 7,756 SUPPORTIVE SERVICES.**

Most survivors served are living in poverty and have no other resources to obtain supportive services. Our pre and post tests show that survivors who receive our services experience a significant reduction in trauma related symptoms after participating in services.

Sustainability

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.

PTH has operated for forty years with the support of federal, state, and local funding. Our direct services division which offers hotline and hospital accompaniment, crisis intervention, and clinical support, is supported by Victims of Crime Act (VOCA) funding. Our education program is also supported with funds from the Department of Justice. The future of the agency rests in our capacity to prevent sexual violence. We will continue to diversify our funding sources. To reflect the importance of preventing trauma, PTH is expanding efforts to train the community to identify and prevent sexual violence through expansion of the BHC© Train the Trainer (i.e., training professionals to facilitate BHC© to youth) model. Facilitator training is revenue
Partnerships/Community Support

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):

Describe how your organization will work with others on this project.

PTH collaborates and coordinates services with various victim service organizations, as well as advocacy, professional, and business associations. We offer information and referrals to community organizations that provide support outside of the scope of services offered at our agency. Employees and volunteers work diligently to increase community awareness of our services, constantly expanding the number of partner agencies. Our team members participate in task forces, community round tables, and listening sessions to assist community partners to identify and respond to sexual violence.

PTH works with many local, statewide, and national organizations that focus on serving survivors of crime. These organizations include: National Sexual Violence Resource Center, South Carolina Coalition Against Domestic Violence and Sexual Assault (SCCADVASA), SC Department of Children’s Advocacy, South Carolina Victims Assistance Network (SCVAN), and the National Center on Domestic and Sexual Violence (NCDSV). PTH staff members actively participate in Sexual Assault Response Teams (SART) of Richland County, Lexington County, Newberry County, and Sumter/Clarendon Counties. Through collaboration, networking, and regular meetings, SART teams identify obstacles to healing, communication, and community response procedures. The teams include representatives from the hospitals, law enforcement agencies, solicitor offices, and universities/colleges within the communities. PTH also works closely with the South Carolina Department of Crime Victim Compensation (DCVC), a key partner that provides financial reimbursement for eligible expenses related to a crime.

PTH has been successful in establishing and maintaining strong relationships with more than 200 organizations. These relationships are key in connecting survivors of sexual violence with life-changing supportive services we provide free of charge. From 2022-2023, we received direct referrals from 49 community partners (list available upon request) including: law enforcement departments, SC Department of Social Services, hospitals, healthcare providers, private mental health providers, substance use treatment centers, the SC Department of Corrections (SCDC), homeless shelters, domestic violence programs, and the Department of Mental Health, child advocacy centers, schools, colleges, and various nonprofit agencies.

The organization’s collaborative approach has been instrumental in the growth of our community-based programming. We provide services for survivors on-site at various community partner locations. This enables us not only to do outreach, but to provide immediate services to those in need of crisis services without requiring the survivor to visit our office headquarters. In addition to community-based services, we continue to offer virtual services for clients who face barriers to visiting an office in person.

In Richland County, PTH co-locates staff at partner agencies including Transitions Homeless Shelter, SC Department of Corrections, and Richland County Sheriff’s Department (RCSD). This has increased the number of new clients we serve and provides PTH with the opportunity to spread awareness in the community. Our partnership with RCSD has been especially beneficial for Richland County citizens. Pairing law enforcement with PTH staff members who have extensive training in responding to trauma has improved case outcomes and increased reporting.

**REFERRALS FROM RCSD HAVE INCREASED BY MORE THAN 300% in just one year. Our innovative approach is the first in our state and possibly the nation.**

Our plan is to duplicate the program in other departments throughout the Midlands. This promising approach has steadily increased the numbers of survivors served and provides us with the opportunity to educate officers on trauma informed approaches.

Additionally, we operate an incarcerated survivor program housed onsite at a SCDC institution. First in the nation, this program enables SCDC to exceed their Prison Rape Elimination Act (PREA) requirements while serving inmates with comprehensive, confidential supportive services. This collaboration has been highlighted as a best practice at the American Correctional Association and multiple states have contacted PTH for guidance on duplicating our successful program. PTH is committed to working collaboratively with partner agencies and placing staff members in the community to eliminate barriers for those seeking supportive services.

Outcomes

16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.

For this project, PTH will expand its current hotline and hospital accompaniment programming by hiring a Rapid Response
Advocate. This employee will provide crisis support and assist with outreach activities to further our presence in Richland County. The Community Outreach Coordinator will oversee the Rapid Response Advocate and accompany them to outreach events. The Executive Director will be responsible for managing goals, outcomes, and grant reports. The Executive Director will utilize a data management system to collect and evaluate data associated with this new program. The number of supportive services provided to survivors is collected in a highly encrypted database that is designed specifically for rape crisis centers. This database tracks the number of individuals served, the number and type of supportive services that are offered, and demographics, including zip codes used to ensure areas with high poverty rates are served. A separate database will be used to track the number of outreach contacts made in Richland County.

Goal 1: Enhance and expand PTH’s supportive services.
Objective: PTH will provide supportive services to at least 500 survivors of sexual violence in Richland County.

Goal 2: Promote PTH as the leading, no-cost provider for sexual violence survivors.
Objective: PTH will attend 25 community outreach events in Richland County to spread awareness about the no-cost, trauma-focused services we offer.

Goal 3: Provide high quality, compassionate services for survivors of sexual violence.
Objective: PTH will house a Survivor Advocate at Richland County Sheriff’s Department.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.
Hospitality Tax, Accommodations Tax, ARPA H-Tax

Budget

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Required Attachments

Documents Requested *
Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the

Required? Attached Documents *

Page 57 of 66
| Application ID: 445669 |

*ZoomGrants™ is not responsible for the content of uploaded documents.*

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<td>List of organization's current Board Members/Directors</td>
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Senior Resources, Inc.
Senior-Focused Community-Based Services Expansion

$200,000.00 Requested

Submitted: 7/31/2023 7:41:28 AM (Pacific)

Project Contact
Beth Struble
estruble@seniorresourcesinc.org
Tel: 8032527734

Additional Contacts
one entered

Senior Resources, Inc.
2817 Millwood Ave.
Columbia, SC 29205

Executive Director
Andrew Boozer
abbozer@seniorresourcesinc.org

Deadline: 7/31/2023

Application Questions top

1. Incorporation Date
1967

2. Mission Statement
You may also include any long-range plans and goals for your agency as a whole.
Senior Resources is a non-profit organization that coordinates services, provides resources and encourages the personal choices that allow Columbia's senior citizens to remain independent. All activities, services and programs of the agency are geared toward promoting independent living, with the goal of helping seniors remain in their homes as long as possible through the support of staff and volunteers, and delaying or preventing institutionalization.
Since 1967, Senior Resources has served Columbia's frail and elderly residents in three areas:
1) In-home services, including Meals on Wheels, home care, respite care, senior companion services, and case management;
2) Community-based services, including congregate meals, wellness centers, transportation, and physical fitness;
3) Volunteer services, including the Senior Companion and Foster Grandparent programs.
With local, state and federal government funding, as well as contributions from United Way, personal donations and fundraising activities, Senior Resources offers a variety of programs so that our clients can select the assistance they need to maintain a healthy and independent lifestyle. With the support of our staff and volunteers, our services touch the lives of more than 4,000 Midlands residents.

Senior Resources' long-range plans and three-year strategic plan is broken down into four categories, targeting the areas needing improvement to meet this growing need and to better serve our senior community.

Priority 1: Building Community Awareness

For more than five decades, Senior Resources has built a reputation in our community for serving seniors in need. However, the needs remain great and require increased community awareness of senior needs and organizational visibility.
Objectives:
1.1. Maximize community awareness of Meals on Wheels program.
1.2. Increase visibility of full array of service offerings.
1.3. Grow partnerships with corporate and higher education entities.
1.4. Promote volunteerism to connect the community with older adult population.
1.5. Provide information to community seniors and caregivers to improve the quality of living for older adults.

Priority 2: Responding to Community Needs

Senior Resources remains focused on meeting the needs of seniors and disabled adults in the community through impactful programs. As community needs shift, including through unexpected emergencies, the organization seeks to adapt to meet community needs.

Objectives:
2.1. Meet high expectations of impactful program outcomes.
2.2. Expand depth of service offerings to meet the growing volume of senior population.
2.3. Create innovative new initiatives that expand the breadth of services.
2.4. Develop strategic community partnerships to best meet senior needs.

Priority 3: Committing to Organizational Sustainability

Through sound financial and programmatic management and oversight, the financial position of Senior Resources is strong. To maintain strength, the organization commits to moving forward not only to increase impact in the community but also to create lasting sustainability.

Objectives:
3.1. Increase diversity of funding sources.
3.2. Invest in expenses that deliver highest and best possible outcome on expenditures.
3.3. Provide a destination place of employment.
3.4. Create an inclusive and diverse organization that is reflective of the community we serve.

Priority 4: Optimizing Systems and Infrastructure

Senior Resources is a strong organization that creates a wide impact despite organizational constraints. To further maximize impact, the organization seeks to increase services in ways that continue to optimize and modernize operations.

Objectives:
4.1. Adapt organizational structures to create nimble and resilient operations.
4.2. Implement technological advances to modernize systems.
4.3. Improve facilities and fleet to meet evolving programmatic needs.
4.4. Update procedures to ensure organizational systems are optimized to meet internal and external policy requirements.

Project Information

3. Project Title
Senior-Focused Community-Based Services Expansion

4. Which District(s) is the geographic focus of this project?
Please select all that apply, if focus is not countywide.

- [ ] Countywide (All)
- [ ] District 1
- [ ] District 2
- [ ] District 3
- [ ] District 4
- [ ] District 5
- [ ] District 6
- [ ] District 7
- [ ] District 8
- [ ] District 9
- [ ] District 10
- [ ] District 11

5. Which impact area will your project serve?
Please select all that apply.
- [ ] Affordable Housing
- [ ] Education
- [ ] Recreation
6. Project Start Date
July 1, 2023

7. Project End Date
June 30, 2024

8. Total Project Cost
$1,323,711.00

9. Total Amount Requested
$200,000

10. Percentage of the Project Cost Requested
\[
\frac{\text{Amount Requested}}{\text{Total Project Cost}} \times 100 = 15\%
\]

11. Organization Background
Include recent accomplishments and success with similar programs.
Senior Resources has been providing senior services for over five decades and is Richland County’s only provider of state and federally-funded programs. Our community-based programs have grown over 170% since FY21, serving more seniors with a broader continuum of services. When we recognized that our Wellness Centers weren’t meeting the needs of isolated seniors in their early years of aging, we started a Senior Lunch Bunch congregate meal program. This program targeted seniors who are facing isolation, provided them with nutrition, and more importantly connected them to a social network and education to age in place. These seniors are invited to join our Title IIID exercise classes. We currently have a waiting list for the Senior Lunch Bunch program for all three weekly meetings in Hopkins/Eastover and Blythewood.

In June of this year, we partnered with the Department of Social Services to coordinate and process farmer’s market vouchers, providing more dollars ($55,000) and serving more seniors (1100) than ever before — and yet there was a waiting list. We always consider it a success when we can empower a senior by providing the services they need at that moment, but also consider these growth numbers an indication of the need is greater than we are currently serving.

Senior Resources also unified with the Lourie Center to strengthen community-based programs in Richland County and serve the growing need for services. This unification will increase accessibility, diversify programs, and create collaborative synergies. Senior-focused Community-based Expansion project will expand our current services to broaden our continuum of services, thus helping more seniors stay healthy and engaged with their community.

12. Project Description
Describe your project in terms of who, when, what, why and where.
Senior Resources’ community-based senior programs refer to a range of initiatives, services, and activities designed to support and engage older adults within Richland County. These programs are essential for promoting healthy aging, addressing social isolation, and enhancing the overall quality of life for senior citizens. Seniors Resources has been providing community-based services for over five decades in Richland County. This project will provide support for two of the funded impact areas: Recreation and Health & Safety. With support from Richland County and other community partners, Senior Resources hopes to expand its services to 500 new clients in Fiscal Year 24. Through transportation, volunteer opportunities, and recreation and wellness, seniors in our community will be provided with services to empower them to remain healthy and independent.

According to the recently released Elder Index, Richland County seniors living at 200% of the poverty level with good health, have less than $33 a month available for living expenses. Even more alarming is that the study shows that as health deteriorates, Richland County seniors face a minimum monthly deficit of $201, with costs further escalating as health and independence decline. Our community-based services aim to serve these seniors, provide preventative health and pre-intervention services to break the cycle of despair and enable our community’s older adults to remain healthy and prolong the need for more costly in-home services or institutionalization.

Lack of transportation can be a barrier to accessing essential services and participating in community activities. Senior Resources provides transportation assistance and senior-friendly transportation options, ensuring that older adults can remain engaged and independent. Specifically, our Senior Wheels program provides transportation to doctor appointments and other medically-related trips, including the pharmacy. The Senior Wheels service is currently available only to existing clients in our Meals on Wheels, Home Care or Wellness Center programs. Our Senior Wheels van is fully handicapped accessible and includes a wheelchair lift. Our drivers will assist clients in getting into and out of the van and provide door-to-door service. Transportation can also be provided for accompanying caregivers when requested. We are requesting $30,000 to support Senior Wheels. The funding requested through this project will provide support for gas, vehicle maintenance, and staffing for...
Senior Resources is seeking $39,000 to expand the income of seniors age 55 and older in volunteer service to one or small risk seniors. Senior Companion volunteers have made a difference by providing assistance and friendship based programs, such as Bingo, focused programming to Cize and Tai Chi, have a free stipend and mileage reimbursement for the hours worked (up to a maximum of 20 hours per week). Funding from this grant will allow us to fully fund this program and expand both volunteer services, service in our schools, and in-home services for our community’s seniors.

Senior Companions also provides a dual purpose of engaging local low-income seniors age 55 and older in volunteer service to serve children in Richland County with special and exceptional needs, or in circumstances that limit their academic, social, or emotional development. Senior Companions have made a difference by providing assistance and friendship to adults who have difficulty with daily living tasks. Senior Companions assist with light housekeeping, light meal preparation, light laundry, changing linens, encouraging exercise, medication reminders, etc. Their assistance helps homebound seniors retain their dignity and remain independent in their own homes. Senior Companions also provide respite care for weary caregivers. There is no charge for Senior Companion or Foster Grandparent services.

AmeriCorps Senior programs are ongoing, and the $70,000 funding request will allow us to fully fund these programs, and expand this program's footprint into the community through recruitment events, coordination, and stipend assistance.

In addition to transportation and volunteer opportunity expansion, the funding request will support our wellness and recreation expansion. On August 1, 2023, Senior Resources will expand its community-based senior programming through unification with the Lourie Center. Through this unification, Senior Resources will enhance existing senior programming and create a thriving atmosphere for older adults in Richland County. All older adults in our community will be offered no-cost wellness programming at The Lourie Center in addition to our Wellness Centers in Eastover, Hopkins, Blythewood, and Columbia.

It is understood that disease prevention and health promotion programs reduce the need for more costly medical interventions. Senior Resources offers Title III-D programming at all of our community-based centers, supporting healthy lifestyles and promoting healthy behaviors amongst older adults. These evidence-based programs, such as Bingo-Cize and Tai Chi, have been proven to improve health and well-being and reduce disease and injury. Senior Resources is seeking $39,000 to expand these classes across Richland County. The funding will support two classes each week at each of the centers.

Historically, the Lourie Center’s programs have been supported by Richland County, providing senior-focused programming to our community’s aging population. The Lourie Center’s programs offer fitness, wellness, and continuing education classes in various subjects, including arts and crafts, technology, history, etc. These opportunities for fitness and lifelong learning contribute to physical well-being, mental stimulation, and personal growth. These programs will also address social isolation, a significant concern nationally for seniors. It has been reported that social isolation has the same effects as smoking 15 cigarettes a day. These programs will help our community’s older adults connect with peers, build friendships, and maintain a strong sense of community and belonging. The support of $32,000 request for professional fees for certified course instructors that will provide support for these programs and for our expansion of community-based services. These professional fees are direct programmatic fees for instructors to lead classes. Additionally, $26,000 will provide support for updated cardio and exercise equipment to best serve our community.

Lastly, To broaden our community-based services into all homes in the community, we are requesting $3,000 for technology equipment to broadcast programs to all older adults in Richland County. These virtual programs will allow older adults facing mobility and transportation constraints the opportunity to participate in fitness, wellness, and continuing education classes.

**Benefit To The Community**

13. Describe the benefit of this project to the community. Please include number of persons served, demographics...
of the audience served and the geographic location of those served.
Older adults are more vulnerable to social isolation. Some risk factors for social isolation in older adults include living alone, loss of significant other, depression, poor health, loss of independence, loss of driver's license, and limited financial resources. A recently published report (June 2023) by the Social Isolation in Older Adults Taskforce, convened by the South Carolina Institute of Medicine and Public Health (IMPH), and in partnership with the SC Department on Aging, identified recommendations to address policy, environmental and programmatic changes to meet the evolving needs of our growing older adult population. The following four recommendations were made: programs to promote social connection, data and information sharing, digital literacy and technology, and transportation services.

The project in this proposal will seek to address and expand programming in all four of these areas. With the programming presented in this grant, we expect to achieve improved physical health, enhanced mental health, increased social engagement, greater independence, a sense of purpose, enhanced quality of life, promotion of lifelong learning, empowerment and advocacy, and intergenerational interaction.

There are an estimated 59,862 individuals over the age of 65 living in Richland County. The majority of our services seek to aim these individuals, but this project will expand our community-based services and reach older adults 50+, who are seeking programming to remain healthy and independent. The programs in the project provide preventative measures to enable our community's older adults to remain active and engaged in the community and prolong the need for more costly interventions such as home-delivered meals, medical, or institutionalization. Currently, we serve nearly 350 older adults with our community-based services. The program's demographics are 68% female, 76% Black or African American, and eighty-five percent at or below the 200% poverty level. This project will allow us to expand our services to serve an additional 500 seniors with community-based services.

Sustainability

14. What efforts are being made to increase the sustainability of this project/program and decrease the reliance on County Community Impact Grant funds? Please describe detailed plans to sustain the project after one year of funding.
Senior Resources has a 56-year history of providing support services to senior citizens to allow them to remain healthy and independent in their homes. Our partnership with the South Carolina Department on Aging and Central Midlands County Council of Governments provides ongoing support for Senior Wheels and our Title IIID programming. With additional programming and clients, we will be able to leverage this funding and expansion for additional federal support for our community.

In the past five years, we have grown our grant-seeking efforts into a robust portfolio of corporate and private foundation funding partnerships. We host two signature fundraising events each year. Our March for Meals 5K, held each March, raises funds for our programs, and helps raise awareness of the issue of senior hunger and isolation in our community. Senior Resources developed the March for Meals concept 21 years ago, and it has since been adopted by Meals on Wheels America as a national campaign. In the fall, we host Biscuits & Bluegrass, a community fundraiser with raffles, live entertainment, food, and drink. This is an opportunity to share our mission, our successes, and our ongoing needs with a wider audience. We also participate in our community's annual day of giving, Midlands Gives. This is a philanthropy event sponsored by the Central Carolina Community Foundation that is largely driven by social media and online giving. It is another chance to reach out to donors in nontraditional ways and to celebrate the work being done throughout the Midlands to make our communities stronger. We also foster and cultivate relationships with new and loyal donors through direct mail campaigns, holiday giving campaigns, volunteer blitzes, food drives, and other outreach efforts. We will leverage this funding and support with other funding partners for increased support for our community-based programs.

Partnerships/Community Support

15. Describe your partnership efforts with similar organizations in Richland County for this project that assist in furthering the mission of your organization (List names of partnering organizations if applicable):
Describe how your organization will work with others on this project.
Senior Resources will partner with similar organizations to expand senior-focused community-based services. The following partnerships with provide support for this project:
The Lourie Center: unify under Senior Resources to broaden our continuum of services and expand community-based services.
Central Midlands County Council of Governments (Area Agency on Aging) and South Carolina Department on Aging: provide assessments, coordination and funding to support Senior Wheels and our Title IIID programming at Wellness Centers and Lourie Center
Richland County Recreation: provide program space for Blythewood and Hopkins Wellness Centers
Columbia Housing: provide program space for Columbia Tillis and Eastover Wellness Centers
AmeriCorps Seniors: provide funding support and coordination for Foster Grandparent and Senior Companion programs
The Foster Grandparents program works with most educational entities in Richland County that serve our underserved youth
community. Our volunteers serve with the following organizations:
Center for Community and Family Transitions
Ezekiel Ministries
Richland School District One
Richland School District Two
The Salvation Army of the Midlands
Vital Connections of the Midlands
United Way of the Midlands

In addition, we partner with the following organizations to support our Foster Grandparent volunteers and their missions to serve our community's young children with critical literacy and social skills:
City of Columbia
Families Helping Families
Fast Forward
Project HOPE
SC Department on Aging

The Senior Companion programs partners with the following senior housing facilities to provide services to their residents:
Finley House
Forest Oaks
The Carolinas
Ensor Forest
City of Columbia

Fast Forward: provide technology education to clients, AmeriCorps Senior volunteers, and education classes at community centers

Outcomes

16. Describe specific results of the program that you expect to achieve and evaluation practices that will be used to measure the success of the project/program.

We expect to provide services to 500 new older adults with this expansion. We maintain data on all our clients to record the services they receive and the number of units provided in the programs they are enrolled in. We will track the number of classes held and attended with participants at our community centers and the miles driven for Senior Wheels. The success of our AmeriCorps Seniors program will be measured by the number of hours served, the impact provided in their respected volunteer position, and self-reported reduced isolation and purpose of life.

Through surveys and assessments, we will assess clients'/members' perceived value in our community-based programs. We expect to achieve improved physical health, enhanced mental health, increased social engagement, greater independence, a sense of purpose, enhanced quality of life, promotion of lifelong learning, empowerment and advocacy, and intergenerational interaction.

17. Have you received any Richland County grant funding for FY24? If so, please specify which grant program you were awarded.

Hospitality Tax, Accommodations Tax, ARPA
Yes, ARPA funding to support senior meals programming.

Budget

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## Budget Narrative

Program salaries and benefits are calculated based on amount of time charged to programs by each employee. Salaries include 2 Director, 1 FT Coordinator, 2 PT Program Assistant, 1 Senior Wheels Driver, and 1 Social Worker. Total salaries for the Senior Wheels, Americorps, and Lourie Center programs = $241,714. Benefits include FICA, Medicare, State Unemployment, Workers' Compensation, Retirement, and Employee Counseling Services. Total Benefit costs for the program = $38,364. Total salaries and benefits for this program $241,714 + 38,364 = $280,078. The grants for these programs do not cover all salaries and benefits; therefore, Richland County funds are allocated for a portion of this line item. Richland County portion = $10,000. Other sources portion = $270,078.

Program Supplies include the following costs: Program Coordination for Foster Grandparent and Senior Companion Programs $35,000 + Technology for virtual classes at Lourie Center $5,500 + Cardio and Class equipment $30,950 = $71,450. Program-specific expenses are directly charged to the program for which expenses are incurred; expenses not attributed to specific departments are allocated based on personnel percentages budgeted for each program. Richland County funds are allocated to programs to pay for operating costs not fully covered by state and federal grants. Proposed Richland County portion = $64,000. Other sources portion = $7,450.

Program Expenses include the following costs: Senior Wheels Operations $22,000 + Physical Fitness Program increased classes and programming (52 weeks 10 classes/week $75/class) $39,000 + Program Coordination for Foster Grandparent and Senior Companion Programs $37,538 = $98,538. Program-specific expenses are directly charged to the program for which expenses are incurred; expenses not attributed to specific departments are allocated based on personnel percentages budgeted for each program. Richland County funds are allocated to programs to pay for operating costs not fully covered by state and federal grants. Proposed Richland County portion = $94,000. Other sources portion = $4,538.

Volunteer expenses incurred to operate SRI's two AmeriCorps (Foster Grandparent/Senior Companion) programs. AmeriCorps Seniors engage seniors aged 55+ in volunteerism: the Foster Grandparents program volunteers teach and mentor children; Senior Companions volunteers help older adults live independently in their homes. The costs, expenses, and support for these programs total $644,051.

Professional fees include the following costs: Audit Fees $4,887 + Recruitment $1,000 + Printing $800 + Legal fees $652 + Computer Consultants $12,768 + Instructor Costs and Fees $40,910 + Background checks $3,200 = $64,217. Program-specific expenses are directly charged to the program for which expenses are incurred; expenses not attributed to specific departments are allocated based on personnel percentages budgeted for each program. Richland County funds are allocated to programs to pay for operating costs not fully covered by state and federal grants. Proposed Richland County portion = $32,000. Other sources portion = $32,217.

Other expenses include program-specific expenses that are directly charged to the program for which expenses are incurred; expenses not attributed to specific departments are allocated based on personnel percentages budgeted for each program. The expenses include allocated case management and administration cost related to the Senior Wheels, Foster Grandparent and Senior Companion Programs, Physical Fitness, and Lourie Center programs. Other sources cover the full portion = $98,477.

## Required Attachments

Required Attachments [top](#)

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<th>Documents Requested</th>
<th>Required?</th>
<th>Attached Documents</th>
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<td>Current organization operating budget for the last TWO years reflecting sources and amounts of income and expenditures for the organization as a whole, not just the program outlined in the application.</td>
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<td></td>
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</tr>
<tr>
<td>Most recent 990 tax return or if you file a 990 postcard attach a financial report showing financial status</td>
<td>990</td>
<td></td>
</tr>
<tr>
<td>Richland County business license or business license assessment survey form (this form shows that a business license is not needed for your organization)</td>
<td>2023 Rich Co Business License</td>
<td></td>
</tr>
<tr>
<td>Proof of Insurance- General Liability or WIC (required if there are 4 or more employees &amp; payroll is greater than $3,000)</td>
<td>Proof of Insurance</td>
<td></td>
</tr>
<tr>
<td>Organization W-9</td>
<td>W9</td>
<td></td>
</tr>
</tbody>
</table>

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